### **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

### FORM 8-K

### **CURRENT REPORT** Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 10, 2024



Delaw	are	1-4018	53-0257888
(State or other jurisdict	tion of incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)
3005 Highlan	d Parkway		
Downers Gro	ove, Illinois		60515
(Address of Principal	Executive Offices)		(Zip Code)
		(630) 541-1540	
	(Registran	s telephone number, including area	code)
			the filing obligation of the registrant under ar
ne following provisions (see 0	General Instruction A.2. b	elow):	
ne following provisions (see C  Written communications	General Instruction A.2. b pursuant to Rule 425 und	elow): er the Securities Act (17 CFR 230.42	5)
me following provisions (see Communications Soliciting material pursua	General Instruction A.2. b pursuant to Rule 425 und ant to Rule 14a-12 under	elow): er the Securities Act (17 CFR 230.42 the Exchange Act (17 CFR 240.14a-1	5) 2)
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If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying

with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

Emerging growth company □

#### Item 2.02 Results of Operations and Financial Condition.

As previously reported in a Current Report on Form 8-K, on October 8, 2024, Dover Corporation (the "Company") completed the sale of its Environmental Service Group ("ESG") business, which was part of the Company's Engineered Products segment. The ESG business met the criteria to be classified as held for sale and qualifies for discontinued operations reporting because its disposal represents a strategic shift that will have a major effect on the Company's operations and financial results.

To aid review of its third quarter 2024 financial results, which will present ESG in discontinued operations, the Company is furnishing as Exhibit 99.1 hereto annual unaudited financial information reflecting the ESG business in discontinued operations for full years 2021, 2022 and 2023 and quarterly unaudited financial information for 2023 and 2024. This unaudited financial information is derived from historical financial statements that were audited. The information in this Current Report on Form 8-K, including Exhibit 99.1, is being furnished to the Securities and Exchange Commission (the "SEC") and shall not be deemed to be incorporated by reference into any of Dover's filings with the SEC under the Securities Act of 1933, as amended.

#### Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits.

The following exhibits are furnished as part of this report:

99.1 Annual unaudited financial information for full years 2021, 2022, 2023, and quarterly unaudited financial information for 2023 and 2024

104 Cover Page Interactive Data File (the cover page XBRL tags are embedded within the Inline XBRL document).

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Current Report on Form 8-K to be signed on its behalf by the undersigned hereunto duly authorized.

Date: October 10, 2024 **DOVER CORPORATION** 

(Registrant)

By: /s/ Ivonne M. Cabrera

Ivonne M. Cabrera

Senior Vice President, General Counsel & Secretary

## **DOVER CORPORATION** CONSOLIDATED STATEMENTS OF EARNINGS (unaudited)(in thousands, except per share data\*)

		2024				2023		
	Q1	Q2	Q2 YTD	Q1	Q2	Q3	Q4	FY 2023
Revenue	\$ 1,883,719 \$	1,948,782 \$	3,832,501	\$ 1,907,429 \$	1,913,807 \$	1,958,428 \$	1,904,812 \$	7,684,476
Cost of goods and services	1,186,532	1,196,259	2,382,791	1,205,044	1,206,932	1,219,047	1,185,909	4,816,932
Gross profit	697,187	752,523	1,449,710	702,385	706,875	739,381	718,903	2,867,544
Selling, general and administrative expenses	442,981	429,055	872,036	416,143	415,242	402,838	413,981	1,648,204
Operating earnings	254,206	323,468	577,674	286,242	291,633	336,543	304,922	1,219,340
Interest expense	36,365	32,374	68,739	34,214	33,803	32,390	30,897	131,304
Interest income	(4,756)	(4,081)	(8,837)	(2,091)	(2,653)	(3,808)	(4,944)	(13,496)
(Gain) loss on disposition	(529,943)	663	(529,280)	_	_	_	_	_
Other income, net	(7,139)	(12,845)	(19,984)	(3,807)	(6,677)	(10,274)	(710)	(21,468)
Earnings before provision for income taxes	759,679	307,357	1,067,036	257,926	267,160	318,235	279,679	1,123,000
Provision for income taxes	157,577	60,770	218,347	51,234	50,150	56,252	21,500	179,136
Earnings from continuing operations	 602,102	246,587	848,689	 206,692	217,010	261,983	258,179	943,864
Earnings from discontinued operations, net	30,119	35,235	65,354	21,882	25,229	27,770	38,083	112,964
Net earnings	\$ 632,221 \$	281,822 \$	914,043	\$ 228,574 \$	242,239 \$	289,753 \$	296,262 \$	1,056,828
Basic earnings per share:								
Earnings from continuing operations	\$ 4.33 \$	1.79 \$	6.14	\$ 1.48 \$	1.55 \$	1.87 \$	1.85 \$	6.75
Earnings from discontinued operations, net	\$ 0.22 \$	0.26 \$	0.47	\$ 0.16 \$	0.18 \$	0.20 \$	0.27 \$	0.81
Net earnings	\$ 4.55 \$	2.05 \$	6.61	\$ 1.64 \$	1.73 \$	2.07 \$	2.12 \$	7.56
Weighted average shares outstanding	139,051	137,443	138,247	139,757	139,862	139,878	139,893	139,848
Diluted earnings per common share:								
Earnings from continuing operations	\$ 4.30 \$	1.78 \$	6.10	\$ 1.47 \$	1.54 \$	1.86 \$	1.84 \$	6.71
Earnings from discontinued operations, net	\$ 0.22 \$	0.25 \$	0.47	\$ 0.16 \$	0.18 \$	0.20 \$	0.27 \$	0.80
Net earnings	\$ 4.52 \$	2.04 \$	6.57	\$ 1.63 \$	1.72 \$	2.06 \$	2.11 \$	7.52
Weighted average shares outstanding	139,869	138,404	139,136	140,616	140,578	140,615	140,586	140,599
Dividends paid per common share	\$ 0.51 \$	0.51 \$	1.02	\$ 0.505 \$	0.505 \$	0.51 \$	0.51 \$	2.03

<sup>\*</sup> Per share data may be impacted by rounding.

# DOVER CORPORATION CONSOLIDATED STATEMENTS OF EARNINGS

(unaudited)(in thousands, except per share data\*)

		FY 2022	_	FY 2021
Revenue	\$	7,844,174	\$	7,361,273
Cost of goods and services		4,939,221		4,522,425
Gross profit		2,904,953		2,838,848
Selling, general and administrative expenses		1,625,312		1,632,926
Operating earnings		1,279,641		1,205,922
Interest expense		116,456		106,316
Interest income		(4,429)		(4,439)
Gain on dispositions		_		(206,338)
Other income, net		(22,589)		(14,839)
Earnings before provision for income taxes	·	1,190,203		1,325,222
Provision for income taxes		200,291		259,902
Earnings from continuing operations		989,912		1,065,320
Earnings from discontinued operations, net		75,464		58,498
Net earnings	\$	1,065,376	\$	1,123,818
Basic earnings per share:				
Earnings from continuing operations	\$	6.94		7.40
Earnings from discontinued operations, net	\$	0.53		0.41
Net earnings	\$	7.47	\$	7.81
Weighted average shares outstanding		142,681		143,923
Diluted earnings per common share:				
Earnings from continuing operations	\$	6.89	•	7.33
Earnings from discontinued operations, net	\$	0.53		0.40
Net earnings	\$	7.42	\$	7.74
Weighted average shares outstanding		143,595		145,273
Dividends paid per common share	\$	2.01	\$	1.99

<sup>\*</sup> Per share data may be impacted by rounding.

# DOVER CORPORATION SEGMENT INFORMATION

(unaudited)(in thousands)

2023

2024

		Q1	Q2	(	Q2 YTD		Q1	Q2	Q3	Q4	FY 2023
REVENUE	_					_					
Engineered Products	\$	332,820 \$	285,297	\$	618,117	\$	325,955 \$	287,408 \$	309,431 \$	328,131 \$	1,250,925
Clean Energy & Fueling		445,053	463,014		908,067		430,729	441,166	466,959	449,423	1,788,277
Imaging & Identification		276,806	287,593		564,399		283,091	271,932	276,179	285,530	1,116,732
Pumps & Process Solutions		465,729	477,239		942,968		413,881	465,626	431,373	444,811	1,755,691
Climate & Sustainability Technologies		364,292	436,706		800,998		455,325	449,001	475,911	398,345	1,778,582
Intersegment eliminations		(981)	(1,067)		(2,048)		(1,552)	(1,326)	(1,425)	(1,428)	(5,731)
Total consolidated revenue	\$	1,883,719 \$	1,948,782	\$	3,832,501	\$	1,907,429 \$	1,913,807 \$	1,958,428 \$	1,904,812 \$	7,684,476
EARNINGS FROM CONTINUING OPERATIONS											
Segment Earnings:											
Engineered Products	\$	62,532 \$	52,095	\$	114,627	\$	54,064 \$	38,872 \$	63,525 \$	67,590 \$	224,051
Clean Energy & Fueling		69,675	87,536		157,211		73,605	83,616	92,483	78,900	328,604
Imaging & Identification		69,959	75,786		145,745		68,315	61,336	70,316	72,545	272,512
Pumps & Process Solutions		118,737	137,217		255,954		115,244	129,337	117,907	121,917	484,405
Climate & Sustainability Technologies		50,759	79,127		129,886		73,778	76,074	84,060	71,468	305,380
Total segment earnings		371,662	431,761		803,423		385,006	389,235	428,291	412,420	1,614,952
Purchase accounting expenses <sup>1</sup>		44,187	44,332		88,519		40,603	38,644	38,956	40,379	158,582
Restructuring and other costs <sup>2</sup>		23,971	11,590		35,561		14,053	18,143	11,581	19,150	62,927
Disposition costs <sup>3</sup>		_	_		_		_	_	_	1,302	1,302
(Gain) loss on disposition 4		(529,943)	663		(529,280)		_	_	_	_	_
Corporate expense / other 5		42,159	39,526		81,685		40,301	34,138	30,937	45,957	151,333
Interest expense		36,365	32,374		68,739		34,214	33,803	32,390	30,897	131,304
Interest income		(4,756)	(4,081)		(8,837)		(2,091)	(2,653)	(3,808)	(4,944)	(13,496)
Earnings before provision for income taxes		759,679	307,357		1,067,036		257,926	267,160	318,235	279,679	1,123,000
Provision for income taxes <sup>6</sup>		157,577	60,770		218,347		51,234	50,150	56,252	21,500	179,136
Earnings from continuing operations	\$	602,102 \$	246,587	\$	848,689	\$	206,692 \$	217,010 \$	261,983 \$	258,179 \$	943,864
SEGMENT EARNINGS MARGIN											
Engineered Products		18.8 %	18.3 %		18.5 %		16.6 %	13.5 %	20.5 %	20.6 %	17.9 %
Clean Energy & Fueling		15.7 %	18.9 %		17.3 %		17.1 %	19.0 %	19.8 %	17.6 %	18.4 %
Imaging & Identification		25.3 %	26.4 %		25.8 %		24.1 %	22.6 %	25.5 %	25.4 %	24.4 %
Pumps & Process Solutions		25.5 %	28.8 %		27.1 %		27.8 %	27.8 %	27.3 %	27.4 %	27.6 %
Climate & Sustainability Technologies		13.9 %	18.1 %		16.2 %		16.2 %	16.9 %	17.7 %	17.9 %	17.2 %
Total segment earnings margin		19.7 %	22.2 %		21.0 %		20.2 %	20.3 %	21.9 %	21.7 %	21.0 %

<sup>&</sup>lt;sup>1</sup> Purchase accounting expenses are primarily comprised of amortization of acquired intangible assets.

<sup>&</sup>lt;sup>2</sup> Restructuring and other costs relate to actions taken for headcount reductions, facility consolidations and site closures, product line exits, and other asset charges.

<sup>&</sup>lt;sup>3</sup> Q4 and FY 2023 disposition costs relate to the sale of De-Sta-Co in our Engineered Products segment.

<sup>&</sup>lt;sup>4</sup> (Gain) loss on disposition including working capital adjustments due to the sale of De-Sta-Co in our Engineered Products segment.

<sup>&</sup>lt;sup>5</sup> Certain expenses are maintained at the corporate level and not allocated to the segments. These expenses include executive and functional compensation costs, non-service pension costs, non-operating insurance expenses, shared business services and digital overhead costs, deal-related expenses and various administrative expenses relating to the corporate headquarters.

<sup>&</sup>lt;sup>6</sup> Q4 and FY 2023 include the net income tax benefit of internal reorganizations executed in 2023.

## DOVER CORPORATION SEGMENT INFORMATION

(unaudited)(in thousands)

	_	FY 2022	 FY 2021
<u>REVENUE</u>			
Engineered Products	\$	1,379,512	\$ 1,234,695
Clean Energy & Fueling		1,878,507	1,648,153
Imaging & Identification		1,123,815	1,163,367
Pumps & Process Solutions		1,728,235	1,708,634
Climate & Sustainability Technologies		1,737,724	1,608,175
Intersegment eliminations		(3,619)	(1,751)
Total consolidated revenue	\$	7,844,174	\$ 7,361,273
EARNINGS FROM CONTINUING OPERATIONS			
Segment Earnings:			
Engineered Products	\$	240,496	\$ 196,512
Clean Energy & Fueling		352,993	327,186
Imaging & Identification		268,084	266,932
Pumps & Process Solutions		533,018	575,593
Climate & Sustainability Technologies		254,484	185,517
Total segment earnings		1,649,075	1,551,740
Purchase accounting expenses <sup>1</sup>		174,397	137,535
Restructuring and other costs <sup>2</sup>		36,209	37,242
Loss (gain) on dispositions <sup>3</sup>		194	(206,338)
Corporate expense / other <sup>4, 5</sup>		136,045	156,202
Interest expense		116,456	106,316
Interest income		(4,429)	(4,439)
Earnings before provision for income taxes		1,190,203	1,325,222
Provision for income taxes		200,291	259,902
Earnings from continuing operations	\$	989,912	\$ 1,065,320
SEGMENT EARNINGS MARGIN			
Engineered Products		17.4 %	15.9 %
Clean Energy & Fueling		18.8 %	19.9 %
Imaging & Identification		23.9 %	22.9 %
Pumps & Process Solutions		30.8 %	33.7 %
Climate & Sustainability Technologies		14.6 %	11.5 %
Total segment earnings margin		21.0 %	21.1 %

<sup>&</sup>lt;sup>1</sup> Purchase accounting expenses are primarily comprised of amortization of acquired intangible assets and charges related to fair value step-ups for acquired inventory sold during the period.

<sup>&</sup>lt;sup>2</sup> Restructuring and other costs relate to actions taken for headcount reductions, facility consolidations and site closures, product line exits, and other asset charges.

<sup>&</sup>lt;sup>3</sup> Loss (gain) on dispositions including working capital adjustments related to the sale of Unified Brands in our Climate & Sustainability Technology segment and Race Winning Brands equity method investment in our Engineered Products segment.

<sup>&</sup>lt;sup>4</sup> Certain expenses are maintained at the corporate level and not allocated to the segments. These expenses include executive and functional compensation costs, non-service pension costs, non-operating insurance expenses, shared business services and digital overhead costs, deal-related expenses and various administrative expenses relating to the corporate headquarters.

<sup>&</sup>lt;sup>5</sup> FY 2022 includes a \$6.3 million settlement charge related to our U.S qualified defined benefit plan.

## DOVER CORPORATION ADJUSTED EARNINGS AND ADJUSTED EARNINGS PER SHARE (NON-GAAP)

(unaudited)(in thousands, except per share data\*)

		2024				2023		
	Q1	Q2	Q2 YTD	Q1	Q2	Q3	Q4	FY 2023
Adjusted earnings from continuing operations:								
Earnings from continuing operations	\$ 602,102 \$	\$ 246,587 \$	848,689	\$ 206,692 \$	217,010 \$	261,983 \$	258,179	\$ 943,864
Purchase accounting expenses, pre-tax <sup>1</sup>	44,187	44,332	88,519	40,603	38,644	38,956	40,379	158,582
Purchase accounting expenses, tax impact <sup>2</sup>	(9,711)	(9,760)	(19,471)	(9,140)	(8,671)	(8,670)	(8,847)	(35,328)
Restructuring and other costs, pre-tax <sup>3</sup>	23,971	11,590	35,561	14,053	18,143	11,581	19,150	62,927
Restructuring and other costs, tax impact <sup>2</sup>	(4,734)	(2,479)	(7,213)	(2,990)	(3,665)	(2,401)	(3,970)	(13,026)
Disposition costs, pre-tax <sup>4</sup>	_	_	_	_	_	_	1,302	1,302
Disposition costs, tax impact <sup>2</sup>	_	_	_	_	_	_	(270)	(270)
(Gain) loss on disposition, pre-tax <sup>5</sup>	(529,943)	663	(529,280)	_	_	_	_	_
(Gain) loss on disposition, tax-impact <sup>2</sup>	114,973	(144)	114,829	_	_	_	_	
Adjusted earnings from continuing operations	\$ 240,845	\$ 290,789 \$	531,634	\$ 249,218 \$	261,461 \$	301,449 \$	305,923	\$ 1,118,051
	-			-				
Adjusted diluted earnings per share from continuing ope	erations:							
Diluted earnings from continuing operations per share	\$ 4.30 \$	1.78 \$	6.10	\$ 1.47 \$	1.54 \$	1.86 \$	1.84	\$ 6.71
Purchase accounting expenses, pre-tax <sup>1</sup>	0.32	0.32	0.64	0.29	0.27	0.28	0.29	1.13
Purchase accounting expenses, tax impact <sup>2</sup>	(0.07)	(0.07)	(0.14)	(0.06)	(0.06)	(0.06)	(0.06)	(0.25)
Restructuring and other costs, pre-tax <sup>3</sup>	0.17	0.08	0.26	0.10	0.13	0.08	0.14	0.45
Restructuring and other costs, tax impact <sup>2</sup>	(0.03)	(0.02)	(0.05)	(0.02)	(0.03)	(0.02)	(0.03)	(0.09)
Disposition costs, pre-tax <sup>4</sup>	_	_	_	_	_	_	0.01	0.01
Disposition costs, tax impact <sup>2</sup>	_	_	_	_	_	_	_	_
(Gain) loss on disposition, pre-tax 5	(3.79)	_	(3.80)	_	_	_	_	_
(Gain) loss on disposition, tax-impact <sup>2</sup>	0.82	_	0.83	_	_	_	_	_
Adjusted diluted earnings per share from continuing operations	\$ 1.72 \$	2.10 \$	3.82	\$ 1.77 \$	1.86 \$	5 2.14 \$	2.18	\$ 7.95

<sup>&</sup>lt;sup>1</sup> Purchase accounting expenses are primarily comprised of amortization of acquired intangible assets.

<sup>&</sup>lt;sup>2</sup> Adjustments were tax effected using the statutory tax rates in the applicable jurisdictions or the effective tax rate, where applicable, for each period.

<sup>&</sup>lt;sup>3</sup> Restructuring and other costs relate to actions taken for headcount reductions, facility consolidations and site closures, product line exits, and other asset charges. Q1 and Q2 YTD 2024 include \$3.4 million and Q3 and FY 2023 include \$3.3 million of non-cash asset impairment charges for our Climate & Sustainability Technologies segment.

<sup>&</sup>lt;sup>4</sup> Q4 and FY 2023 disposition costs relate to the sale of De-Sta-Co in our Engineered Products segment.

<sup>&</sup>lt;sup>5</sup> (Gain) loss on disposition due to the sale of De-Sta-Co in our Engineered Products segment, including a \$0.7 million post-closing adjustment recorded in Q2 2024.

<sup>\*</sup> Per share data and totals may be impacted by rounding.

## DOVER CORPORATION ADJUSTED EARNINGS AND ADJUSTED EARNINGS PER SHARE (NON-GAAP)

(unaudited)(in thousands, except per share data\*)

	-	FY 2022	 FY 2021
Adjusted earnings from continuing operations:			
Earnings from continuing operations	\$	989,912	\$ 1,065,320
Purchase accounting expenses, pre-tax <sup>1</sup>		174,397	137,535
Purchase accounting expenses, tax impact <sup>2</sup>		(40,151)	(33,695)
Restructuring and other costs, pre-tax <sup>3</sup>		36,209	37,242
Restructuring and other costs, tax impact <sup>2</sup>		(7,639)	(7,055)
Loss (gain) on dispositions, pre-tax <sup>4</sup>		194	(206,338)
Loss (gain) on dispositions, tax-impact <sup>2</sup>		(27)	53,218
Tax Cuts and Jobs Act <sup>5</sup>		(22,579)	_
Adjusted earnings from continuing operations	\$	1,130,316	\$ 1,046,227
	· · · · · · · · · · · · · · · · · · ·		
Adjusted diluted earnings per share from continuing operations:			
Diluted earnings from continuing operations per share	\$	6.89	\$ 7.33
Purchase accounting expenses, pre-tax <sup>1</sup>		1.21	0.95
Purchase accounting expenses, tax impact <sup>2</sup>		(0.28)	(0.23)
Restructuring and other costs, pre-tax <sup>3</sup>		0.25	0.26
Restructuring and other costs, tax impact <sup>2</sup>		(0.05)	(0.05)
Loss (gain) on dispositions, pre-tax <sup>4</sup>		_	(1.42)
Loss (gain) on dispositions, tax-impact <sup>2</sup>		_	0.37
Tax Cuts and Jobs Act 5		(0.16)	_
Adjusted diluted earnings per share from continuing operations	\$	7.87	\$ 7.20

<sup>&</sup>lt;sup>1</sup> Purchase accounting expenses are primarily comprised of amortization of intangible assets and charges related to fair value step-ups for acquired inventory sold during the period. FY 2022 includes \$20.0 million of amortization of inventory step-up primarily related to the Q4 2021 acquisitions within our Clean Energy & Fueling segment.

<sup>&</sup>lt;sup>2</sup> Adjustments were tax effected using the statutory tax rates in the applicable jurisdictions or the effective tax rate, where applicable, for each period.

<sup>&</sup>lt;sup>3</sup> Restructuring and other costs relate to actions taken for headcount reductions, facility consolidations and site closures, product line exists, and other asset charges. FY 2022 includes \$5.5 million of non-cash foreign currency translation losses reclassified to earnings included within restructuring and other costs and \$2.1 million related to write-off of assets due to an exit from certain Latin America countries for our Climate & Sustainability Technologies segment. FY 2021 includes a \$12.1 million other than temporary impairment charge related to an equity method investment and a \$6.1 million write-off of assets incurred in connection with an exit from certain Latin America countries both for our Climate & Sustainability Technologies segment. FY 2021 also includes a \$9.1 million payment received for previously incurred restructuring costs related to a product line exit in our Engineered Products segment.

<sup>&</sup>lt;sup>4</sup> FY 2021 represents gain on dispositions of \$181.6 million and \$24.7 million due to the sales of Unified Brands in our Climate & Sustainability Technologies segment and Race Winning Brands equity method investment in our Engineered Products segment, respectively. FY 2022 represents working capital adjustments related these dispositions.

<sup>&</sup>lt;sup>5</sup> FY 2022 represents a reduction to income taxes previously recorded related to the Tax Cuts and Jobs Act.

<sup>\*</sup> Per share data and totals may be impacted by rounding.

# DOVER CORPORATION ADJUSTED SEGMENT EBITDA (NON-GAAP)

(unaudited)(in thousands)

	2024							2023			
		Q1	Q2	Q2 YTD		Q1	Q2	Q3	Q4	FY 2023	
ADJUSTED SEGMENT EBITDA											
Engineered Products:											
Segment earnings	\$	62,532 \$	52,095 \$	114,627	\$	54,064 \$	38,872 \$	63,525 \$	67,590 \$	224,051	
Other depreciation and amortization <sup>1</sup>		4,785	4,778	9,563		5,671	5,778	5,736	4,827	22,012	
Adjusted segment EBITDA <sup>2</sup>		67,317	56,873	124,190		59,735	44,650	69,261	72,417	246,063	
Adjusted segment EBITDA margin <sup>2</sup>		20.2 %	19.9 %	20.1 %		18.3 %	15.5 %	22.4 %	22.1 %	19.7 %	
Clean Energy & Fueling:				4	•	<b>70.005.0</b>	00.040.0	00.400.0	<b>70.000 A</b>		
Segment earnings	\$	69,675 \$	87,536 \$	157,211	\$	73,605 \$	83,616 \$	92,483 \$	78,900 \$	,	
Other depreciation and amortization <sup>1</sup>		7,921	7,627	15,548	_	7,046	7,541	7,686	7,844	30,117	
Adjusted segment EBITDA <sup>2</sup>		77,596	95,163	172,759		80,651	91,157	100,169	86,744	358,721	
Adjusted segment EBITDA margin <sup>2</sup>		17.4 %	20.6 %	19.0 %		18.7 %	20.7 %	21.5 %	19.3 %	20.1 %	
Imaging & Identification:											
Segment earnings	\$	69,959 \$	75,786 \$	145,745	\$	68,315 \$	61,336 \$	70,316 \$	72,545 \$	272,512	
Other depreciation and amortization <sup>1</sup>	Ψ	3,733	3,271	7,004	Ψ	3,394	3,745	3,972	4,182	15,293	
Adjusted segment EBITDA <sup>2</sup>	_	73,692	79,057	152,749	_	71,709	65,081	74,288	76,727	287,805	
Adjusted segment EBITDA margin <sup>2</sup>		26.6 %	27.5 %	27.1 %		25.3 %	23.9 %	26.9 %	26.9 %	25.8 %	
Adjusted segment EBITDA margin		20.0 /0	27.5 /0	27.1 /0		25.5 /0	23.5 /0	20.5 /0	20.5 /0	23.0 /0	
Pumps & Process Solutions:											
Segment earnings	\$	118,737 \$	137,217 \$	255,954	\$	115,244 \$	129,337 \$	117,907 \$	121,917 \$	484,405	
Other depreciation and amortization <sup>1</sup>		12,139	12,637	24,776		10,939	11,609	12,052	11,744	46,344	
Adjusted segment EBITDA <sup>2</sup>		130,876	149,854	280,730		126,183	140,946	129,959	133,661	530,749	
Adjusted segment EBITDA margin <sup>2</sup>		28.1 %	31.4 %	29.8 %		30.5 %	30.3 %	30.1 %	30.0 %	30.2 %	
Climate & Sustainability Technologies:		50 <b>750</b> A	<b>=</b> 0.40 <b>=</b> .4	400.000	_		<b>70.074.0</b>	04.000.0	<b>7</b> 4 400 <b>4</b>		
Segment earnings	\$	50,759 \$	79,127 \$	129,886	\$	73,778 \$	76,074 \$	84,060 \$	71,468 \$		
Other depreciation and amortization <sup>1</sup>	_	7,275	7,220	14,495	_	6,624	6,895	6,954	7,084	27,557	
Adjusted segment EBITDA <sup>2</sup>		58,034	86,347	144,381		80,402	82,969	91,014	78,552	332,937	
Adjusted segment EBITDA margin <sup>2</sup>		15.9 %	19.8 %	18.0 %		17.7 %	18.5 %	19.1 %	19.7 %	18.7 %	
Total Segments:											
Total segment earnings <sup>2, 3</sup>	\$	371,662 \$	431,761 \$	803,423	\$	385,006 \$	389,235 \$	428,291 \$	412.420 <b>\$</b>	1,614,952	
Other depreciation and amortization <sup>1</sup>	*	35,853	35,533	71,386	_	33,674	35,568	36,400	35,681	141,323	
Total Adjusted segment EBITDA <sup>2</sup>	_	407,515	467,294	874,809	_	418,680	424,803	464,691	448,101	1,756,275	
Total Adjusted segment EBITDA margin <sup>2</sup>		21.6 %	24.0 %	22.8 %		21.9 %	22.2 %	23.7 %	23.5 %	22.9 %	
Total Adjusted Segment EDITEA margin		21.0 /0	27.0 /0	ZZ.U /0		21.0 /0	ZZ.Z /0	20.1 /0	20.0 /0	ZZ.J /0	

<sup>&</sup>lt;sup>1</sup> Other depreciation and amortization relates to property, plant, and equipment and intangibles, and excludes amounts related to purchase accounting expenses and restructuring and other costs.

<sup>&</sup>lt;sup>2</sup> Refer to Non-GAAP Disclosures section for definition.

<sup>&</sup>lt;sup>3</sup> Refer to Quarterly Segment Information section for reconciliation of total segment earnings to earnings from continuing operations.

# DOVER CORPORATION ADJUSTED SEGMENT EBITDA (NON-GAAP)

(unaudited)(in thousands)

Clean Energy & Fueling:           Segment earnings 4         \$ 352,993 \$ 327,186           Other depreciation and amortization 1         28,815 25,842           Adjusted segment EBITDA 2         381,808 353,028           Adjusted segment EBITDA margin 2         20.3 * 21.4 *           Imaging & Identification:         \$ 268,084 \$ 266,932           Segment earnings         \$ 268,084 \$ 266,932           Other depreciation and amortization 1         14,185 14,189           Adjusted segment EBITDA 2         282,269 281,121           Adjusted segment EBITDA margin 2         25,1 * 24.2 *           Pumps & Process Solutions:         \$ 533,018 \$ 575,593           Segment earnings         \$ 533,018 \$ 575,593           Other depreciation and amortization 1         40,839 39,272           Adjusted segment EBITDA 2         573,857 614,865           Adjusted segment EBITDA margin 2         573,857 614,865           Adjusted segment EBITDA margin 2         524,484 \$ 185,517           Climate & Sustainability Technologies:         \$ 254,484 \$ 185,517           Segment earnings         \$ 26,004 26,987           Adjusted segment EBITDA 2         280,688 212,504           Adjusted segment EBITDA 2         280,688 212,504           Adjusted segment EBITDA amargin 2         16,29 37				FY 2021
Segment earnings         \$ 240,466         \$ 196,512           Other depreciation and amortization ¹         22,571         22,712           Adjusted segment EBITDA ²         263,067         219,224           Adjusted segment EBITDA margin ²         19,1%         17,8%           Clean Energy & Fuelling:           Segment earnings ⁴         \$ 352,993         \$ 27,186           Other depreciation and amortization ¹         2,8815         2,5842           Adjusted segment EBITDA argin ²         381,808         353,028           Adjusted segment EBITDA margin ²         \$ 268,084         \$ 266,932           Other depreciation and amortization ¹         14,185         14,189           Adjusted segment EBITDA argin ²         \$ 268,084         \$ 266,932           Other depreciation and amortization ¹         14,185         14,185           Adjusted segment EBITDA argin ²         25,118         24,285           Pumps & Process Solutions:         \$ 533,018         \$ 575,593           Other depreciation and amortization ¹         4,083         39,272           Adjusted segment EBITDA argin ²         \$ 533,018         \$ 575,593           Other depreciation and amortization ¹         \$ 53,018         \$ 575,593           Adjusted segment EBITDA argin ²	ADJUSTED SEGMENT EBITDA			
Segment earnings         \$ 240,466         \$ 196,512           Other depreciation and amortization ¹         22,571         22,712           Adjusted segment EBITDA ²         263,067         219,224           Adjusted segment EBITDA margin ²         19,1%         17,8%           Clean Energy & Fuelling:           Segment earnings ⁴         \$ 352,993         \$ 27,186           Other depreciation and amortization ¹         2,8815         2,5842           Adjusted segment EBITDA argin ²         381,808         353,028           Adjusted segment EBITDA margin ²         \$ 268,084         \$ 266,932           Other depreciation and amortization ¹         14,185         14,189           Adjusted segment EBITDA argin ²         \$ 268,084         \$ 266,932           Other depreciation and amortization ¹         14,185         14,185           Adjusted segment EBITDA argin ²         25,118         24,285           Pumps & Process Solutions:         \$ 533,018         \$ 575,593           Other depreciation and amortization ¹         4,083         39,272           Adjusted segment EBITDA argin ²         \$ 533,018         \$ 575,593           Other depreciation and amortization ¹         \$ 53,018         \$ 575,593           Adjusted segment EBITDA argin ²				
Other depreciation and amortization ¹         22,571         22,722           Adjusted segment EBITDA ²         263,067         219,224           Adjusted segment EBITDA margin ²         19,1%         17,8%           Clean Energy & Fuelling         \$ 352,993         \$ 327,186           Cegment earnings ⁴         \$ 381,803         353,028           Adjusted segment EBITDA ²         381,803         353,028           Adjusted segment EBITDA margin ²         20,3%         21,4%           Imaging & Identification:         \$ 266,084         \$ 266,932           Other depreciation and amortization ¹         14,185         14,185           Other depreciation and amortization ¹         282,269         281,121           Adjusted segment EBITDA ²         282,269         281,121           Adjusted segment EBITDA margin ²         \$ 53,3018         \$ 575,593           Other depreciation and amortization ¹         \$ 53,931         \$ 575,593           Other depreciation and amortization ¹         \$ 53,931         \$ 575,593           Adjusted segment EBITDA ²         \$ 53,301         \$ 575,593           Adjusted segment EBITDA margin ²         \$ 53,301         \$ 575,593           Adjusted Segment EBITDA margin ²         \$ 254,484         \$ 185,517           Other depreciat	Engineered Products:			
Adjusted segment EBITDA 2         263.067         219.242           Adjusted segment EBITDA margin 2         19.1%         17.8%           Clean Energy & Fueling:           Segment earnings 4         \$ 352.993         \$ 327.186           Other depreciation and amortization 1         28.815         25.842           Adjusted segment EBITDA 2         381,808         353.028           Adjusted segment EBITDA margin 2         20.3%         21.4%           Imaging & Identification:         \$ 268,084         \$ 268,082           Segment earnings         \$ 268,084         \$ 268,093           Other depreciation and amortization 1         14,185         14,189           Adjusted segment EBITDA 2         282,269         281,121           Adjusted segment EBITDA margin 2         25,1%         24,2%           Pumps & Process Solutions:         \$ 533,018         \$ 575,593           Segment earnings         \$ 533,018         \$ 575,593           Other depreciation and amortization 1         40,839         39,272           Adjusted segment EBITDA 2         573,857         614,865           Adjusted segment EBITDA 2         25,244         8           Adjusted segment EBITDA 2         26,204         26,987           Adjusted segment EBIT	Segment earnings	\$	240,496 \$	196,512
Adjusted segment EBITDA margin²         19.1%         17.8%           Clean Energy & Fuelling:         Segment earnings⁴         \$ 352,993         \$ 327,186         Other depreciation and amortization¹         28,815         25,842         25,842         25,842         25,842         25,842         26,803         353,028         Adjusted segment EBITDA²         381,808         353,028         Adjusted segment EBITDA margin²         20.3%         21.4%         Purply and tearnings         288,084         \$ 266,932         20.1%         Purply and tearnings         \$ 282,259         281,121         Adjusted segment EBITDA and amortization and amortization and amortization and amortization and anortization anortization anortization anortization anortization anortization anortization anortiza	Other depreciation and amortization <sup>1</sup>		22,571	22,712
Clean Energy & Fueling:           Segment earnings 4         \$ 352,993         \$ 227,186           Other depreciation and amortization 1         28,815         25,842           Adjusted segment EBITDA 2         381,808         353,028           Adjusted segment EBITDA margin 2         20.3%         21.4%           Imaging & Identification:           Segment eBITDA margin 2         268,084         \$ 266,932           Other depreciation and amortization 1         14,185         14,189           Adjusted segment EBITDA 2         282,269         281,121           Adjusted segment EBITDA margin 2         25.1%         24.2%           Pumps & Process Solutions:         \$ 533,018         \$ 575,593           Segment earnings         \$ 533,018         \$ 575,593           Other depreciation and amortization 1         40,839         39,272           Adjusted segment EBITDA 2         573,857         614,865           Adjusted segment EBITDA margin 2         573,857         614,865           Adjusted segment EBITDA margin 2         573,867         614,865           Adjusted segment EBITDA amortization 1         26,204         26,987           Adjusted segment EBITDA 2         280,688         212,504           Adjusted segmen	Adjusted segment EBITDA <sup>2</sup>		263,067	219,224
Segment earnings 4         \$ 352,993         \$ 327,186           Other depreciation and amortization 1         28,816         25,842           Adjusted segment EBITDA 2         381,808         353,028           Adjusted segment EBITDA margin 2         20,3%         21,4%           Imaging Identification:           Segment tearnings         \$ 268,084         \$ 266,932           Other depreciation and amortization 1         14,185         14,185           Adjusted segment EBITDA 2         282,269         281,121           Adjusted segment EBITDA margin 2         25,1         42,2           Pumps & Process Solutions:         \$ 533,018         \$ 575,593           Other depreciation and amortization 1         40,839         39,272           Adjusted segment EBITDA 2         573,857         614,865           Adjusted segment EBITDA margin 2         33,2         36,0%           Climate & Sustainability Technologies:         \$ 254,484         185,517           Segment earnings         \$ 254,484         185,517           Other depreciation and amortization 1         26,0%         26,0%           Adjusted segment EBITDA 2         280,688         212,504           Adjusted segment EBITDA 2         280,688         212,504 <t< td=""><td>Adjusted segment EBITDA margin <sup>2</sup></td><td></td><td>19.1 %</td><td>17.8 %</td></t<>	Adjusted segment EBITDA margin <sup>2</sup>		19.1 %	17.8 %
Segment earnings 4         \$ 352,993         \$ 327,186           Other depreciation and amortization 1         28,816         25,842           Adjusted segment EBITDA 2         381,808         353,028           Adjusted segment EBITDA margin 2         20,3%         21,4%           Imaging Identification:           Segment tearnings         \$ 268,084         \$ 266,932           Other depreciation and amortization 1         14,185         14,185           Adjusted segment EBITDA 2         282,269         281,121           Adjusted segment EBITDA margin 2         25,1         42,2           Pumps & Process Solutions:         \$ 533,018         \$ 575,593           Other depreciation and amortization 1         40,839         39,272           Adjusted segment EBITDA 2         573,857         614,865           Adjusted segment EBITDA margin 2         33,2         36,0%           Climate & Sustainability Technologies:         \$ 254,484         185,517           Segment earnings         \$ 254,484         185,517           Other depreciation and amortization 1         26,0%         26,0%           Adjusted segment EBITDA 2         280,688         212,504           Adjusted segment EBITDA 2         280,688         212,504 <t< td=""><td>Clean Energy &amp; Fueling:</td><td></td><td></td><td></td></t<>	Clean Energy & Fueling:			
Adjusted segment EBITDA 2         381,808         353,028           Adjusted segment EBITDA margin 2         20.3 %         21.4 %           Imaging & Identification:           Segment earnings         \$ 28,084         \$ 266,932           Other depreciation and amortization 1         14,185         14,185           Adjusted segment EBITDA 2         282,269         281,121           Adjusted segment EBITDA margin 2         25.1 %         24.2 %           Pumps & Process Solutions:         \$         \$ 533,018         \$ 575,593           Other depreciation and amortization 1         40,839         39,272           Adjusted segment EBITDA 2         573,857         614,865           Adjusted segment EBITDA margin 2         33.2 %         36.0 %           **Climate & Sustainability Technologies:         ***         ***           Segment earnings         \$ 254,484         \$ 185,517           Other depreciation and amortization 1         26,204         26,987           Adjusted segment EBITDA 2         280,688         212,504           Adjusted segment EBITDA 2         280,688         212,504           Adjusted segment EBITDA margin 2         16.2 %         13.2 %           Total Segments         \$ 1,649,075         \$ 1,551,740 <td></td> <td>\$</td> <td>352,993 \$</td> <td>327,186</td>		\$	352,993 \$	327,186
Adjusted segment EBITDA margin 2         20.3 %         21.4 %           Imaging & Identification:         Segment earnings         \$ 268,084         \$ 266,932           Other depreciation and amortization 1         14,185         14,189           Adjusted segment EBITDA 2         282,269         281,121           Adjusted segment EBITDA margin 2         25.1 %         24.2 %           Pumps & Process Solutions:         \$ 533,018         \$ 575,593           Segment earnings         \$ 533,018         \$ 575,593           Other depreciation and amortization 1         40,839         39,272           Adjusted segment EBITDA 2         573,857         614,865           Adjusted segment EBITDA margin 2         33.2 %         36.0 %           Climate & Sustainability Technologies:         \$ 254,484         185,517           Other depreciation and amortization 1         26,204         26,987           Adjusted segment EBITDA 2         280,688         212,504           Adjusted segment EBITDA margin 2         16.2 %         13.2 %           Total segments:         1,649,075         1,551,740           Other depreciation and amortization 1         132,614         129,002           Total segment earnings 2.3.4         0         1,781,689         1,680,742      <	Other depreciation and amortization <sup>1</sup>		28,815	25,842
Imaging & Identification:           Segment earnings         \$ 268,084         \$ 266,932           Other depreciation and amortization ¹         14,185         14,189           Adjusted segment EBITDA ²         282,269         281,121           Adjusted segment EBITDA margin²         25.1 %         24.2 %           Pumps & Process Solutions:         \$ 533,018         \$ 575,593           Other depreciation and amortization ¹         40,839         39,272           Adjusted segment EBITDA²         573,857         614,865           Adjusted segment EBITDA margin²         33.2 %         36.0 %           Climate & Sustainability Technologies:         \$ 254,484         \$ 185,517           Other depreciation and amortization ¹         26,204         26,987           Adjusted segment EBITDA²         280,688         212,504           Adjusted segment EBITDA margin²         16.2 %         13.2 %           Total Segments:         16.2 %         13.2 %           Total segment earnings ² 3.4 Other depreciation and amortization ¹ 132,614         129,002           Total segment earnings ² 3.4 Other depreciation and amortization ¹ 132,614         129,002           Total segment earnings ² 3.4 Other depreciation and amortization ¹ 132,614         129,002           Total Adjust	Adjusted segment EBITDA <sup>2</sup>		381,808	353,028
Segment earnings         \$ 268,084         \$ 266,932           Other depreciation and amortization ¹         14,185         14,189           Adjusted segment EBITDA ²         282,269         281,121           Adjusted segment EBITDA margin ²         25.1 %         24.2 %           Pumps & Process Solutions:           Segment earnings         \$ 533,018         \$ 575,593           Other depreciation and amortization ¹         40,839         39,272           Adjusted segment EBITDA ²         573,857         614,865           Adjusted segment EBITDA margin ²         33.2 %         36.0 %           Climate & Sustainability Technologies:           Segment earnings         \$ 254,484         185,517           Other depreciation and amortization ¹         26,204         26,987           Adjusted segment EBITDA ²         280,688         212,504           Adjusted segment EBITDA margin ²         16.2 %         13.2 %           Total Segments:           Total Segment earnings ² 3, 4         \$ 1,649,075         \$ 1,551,740           Other depreciation and amortization ¹         313,614         129,002           Total Adjusted segment EBITDA ²         1,781,689         1,680,742	Adjusted segment EBITDA margin <sup>2</sup>		20.3 %	21.4 %
Segment earnings         \$ 268,084         \$ 266,932           Other depreciation and amortization ¹         14,185         14,189           Adjusted segment EBITDA ²         282,269         281,121           Adjusted segment EBITDA margin ²         25.1 %         24.2 %           Pumps & Process Solutions:           Segment earnings         \$ 533,018         \$ 575,593           Other depreciation and amortization ¹         40,839         39,272           Adjusted segment EBITDA ²         573,857         614,865           Adjusted segment EBITDA margin ²         33.2 %         36.0 %           Climate & Sustainability Technologies:           Segment earnings         \$ 254,484         185,517           Other depreciation and amortization ¹         26,204         26,987           Adjusted segment EBITDA ²         280,688         212,504           Adjusted segment EBITDA margin ²         16.2 %         13.2 %           Total Segments:           Total Segment earnings ² 3, 4         \$ 1,649,075         \$ 1,551,740           Other depreciation and amortization ¹         313,614         129,002           Total Adjusted segment EBITDA ²         1,781,689         1,680,742	Imaging & Identification:			
Other depreciation and amortization ¹         14,185         14,189           Adjusted segment EBITDA ²         282,269         281,121           Adjusted segment EBITDA margin ²         25.1 %         24.2 %           Pumps & Process Solutions:           Segment earnings         \$ 533,018         \$ 575,593           Other depreciation and amortization ¹         40,839         39,272           Adjusted segment EBITDA ²         573,857         614,865           Adjusted segment EBITDA margin ²         33.2 %         36.0 %           Climate & Sustainability Technologies:         \$         254,484         \$ 185,517           Other depreciation and amortization ¹         26,204         26,987           Adjusted segment EBITDA ²         280,688         212,504           Adjusted segment EBITDA margin ²         16.2 %         13.2 %           Total Segments:         16.2 %         13.2 %           Total segment earnings ² 3,4         \$ 1,649,075         \$ 1,551,740           Other depreciation and amortization ¹         313,614         129,002           Total Adjusted segment EBITDA ²         1,781,689         1,680,742		\$	268,084 \$	266,932
Adjusted segment EBITDA 2       282,269       281,121         Adjusted segment EBITDA margin 2       25.1 %       24.2 %         Pumps & Process Solutions:         Segment earnings       \$ 533,018       \$ 575,593         Other depreciation and amortization 1       40,839       39,272         Adjusted segment EBITDA 2       573,857       614,865         Adjusted segment EBITDA margin 2       33.2 %       36.0 %         Climate & Sustainability Technologies:         Segment earnings         Other depreciation and amortization 1       26,204       26,987         Adjusted segment EBITDA 2       280,688       212,504         Adjusted segment EBITDA margin 2       16.2 %       13.2 %         Total Segments:         Total segments:       \$ 1,649,075       \$ 1,551,740         Other depreciation and amortization 1       132,614       129,002         Total Adjusted segment EBITDA 2       1,781,689       1,680,742			14,185	14,189
Adjusted segment EBITDA margin 2         25.1 %         24.2 %           Pumps & Process Solutions:           Segment earnings         \$ 533,018         \$ 575,593           Other depreciation and amortization 1         40,839         39,272           Adjusted segment EBITDA 2         573,857         614,865           Adjusted segment EBITDA margin 2         33.2 %         36.0 %           Climate & Sustainability Technologies:           Segment earnings         \$ 254,484         \$ 185,517           Other depreciation and amortization 1         26,204         26,987           Adjusted segment EBITDA 2         280,688         212,504           Adjusted segment EBITDA margin 2         16.2 %         13.2 %           Total Segments:         Total segment earnings 2,3,4         \$ 1,649,075         \$ 1,551,740           Other depreciation and amortization 1         132,614         129,002           Total Adjusted segment EBITDA 2         1,781,689         1,680,742			282,269	281,121
Segment earnings         \$ 533,018         \$ 575,593           Other depreciation and amortization 1         40,839         39,272           Adjusted segment EBITDA 2         573,857         614,865           Adjusted segment EBITDA margin 2         33.2 %         36.0 %           Climate & Sustainability Technologies:           Segment earnings         \$ 254,484         185,517           Other depreciation and amortization 1         26,204         26,987           Adjusted segment EBITDA 2         280,688         212,504           Adjusted segment EBITDA margin 2         16.2 %         13.2 %           Total Segments:           Total segment earnings 2.3.4         \$ 1,649,075         \$ 1,551,740           Other depreciation and amortization 1         132,614         129,002           Total Adjusted segment EBITDA 2         1,781,689         1,680,742			25.1 %	24.2 %
Segment earnings         \$ 533,018         \$ 575,593           Other depreciation and amortization 1         40,839         39,272           Adjusted segment EBITDA 2         573,857         614,865           Adjusted segment EBITDA margin 2         33.2 %         36.0 %           Climate & Sustainability Technologies:           Segment earnings         \$ 254,484         185,517           Other depreciation and amortization 1         26,204         26,987           Adjusted segment EBITDA 2         280,688         212,504           Adjusted segment EBITDA margin 2         16.2 %         13.2 %           Total Segments:           Total segment earnings 2.3.4         \$ 1,649,075         \$ 1,551,740           Other depreciation and amortization 1         132,614         129,002           Total Adjusted segment EBITDA 2         1,781,689         1,680,742	Pumps & Process Solutions:			
Other depreciation and amortization 1         40,839         39,272           Adjusted segment EBITDA 2         573,857         614,865           Adjusted segment EBITDA margin 2         33.2 %         36.0 %           Climate & Sustainability Technologies:           Segment earnings         \$ 254,484         \$ 185,517           Other depreciation and amortization 1         26,204         26,987           Adjusted segment EBITDA 2         280,688         212,504           Adjusted segment EBITDA margin 2         16.2 %         13.2 %           Total Segments:           Total segment earnings 2, 3, 4         \$ 1,649,075         \$ 1,551,740           Other depreciation and amortization 1         132,614         129,002           Total Adjusted segment EBITDA 2         1,781,689         1,680,742		\$	533,018 \$	575,593
Adjusted segment EBITDA margin 2       33.2 %       36.0 %         Climate & Sustainability Technologies:         Segment earnings         \$ 254,484 \$ 185,517         Other depreciation and amortization 1       26,204       26,987         Adjusted segment EBITDA 2       280,688       212,504         Adjusted segment EBITDA margin 2       16.2 %       13.2 %         Total Segments:         Total segment earnings 2, 3, 4       \$ 1,649,075       \$ 1,551,740         Other depreciation and amortization 1       132,614       129,002         Total Adjusted segment EBITDA 2       1,781,689       1,680,742	Other depreciation and amortization <sup>1</sup>		40,839	
Adjusted segment EBITDA margin 2       33.2 %       36.0 %         Climate & Sustainability Technologies:         Segment earnings         \$ 254,484 \$ 185,517         Other depreciation and amortization 1       26,204       26,987         Adjusted segment EBITDA 2       280,688       212,504         Adjusted segment EBITDA margin 2       16.2 %       13.2 %         Total Segments:         Total segment earnings 2, 3, 4       \$ 1,649,075       \$ 1,551,740         Other depreciation and amortization 1       132,614       129,002         Total Adjusted segment EBITDA 2       1,781,689       1,680,742	Adjusted segment EBITDA <sup>2</sup>		573,857	614,865
Segment earnings       \$ 254,484       \$ 185,517         Other depreciation and amortization ¹       26,204       26,987         Adjusted segment EBITDA ²       280,688       212,504         Adjusted segment EBITDA margin ²       16.2 %       13.2 %         Total Segments:         Total segment earnings ², ³, ⁴       \$ 1,649,075       \$ 1,551,740         Other depreciation and amortization ¹       132,614       129,002         Total Adjusted segment EBITDA ²       1,781,689       1,680,742			33.2 %	36.0 %
Segment earnings       \$ 254,484       \$ 185,517         Other depreciation and amortization ¹       26,204       26,987         Adjusted segment EBITDA ²       280,688       212,504         Adjusted segment EBITDA margin ²       16.2 %       13.2 %         Total Segments:         Total segment earnings ², ³, ⁴       \$ 1,649,075       \$ 1,551,740         Other depreciation and amortization ¹       132,614       129,002         Total Adjusted segment EBITDA ²       1,781,689       1,680,742	Climate & Sustainability Technologies:			
Other depreciation and amortization ¹         26,204         26,987           Adjusted segment EBITDA ²         280,688         212,504           Adjusted segment EBITDA margin ²         16.2 %         13.2 %           Total Segments:           Total segment earnings ², ³, ⁴         \$ 1,649,075         \$ 1,551,740           Other depreciation and amortization ¹         132,614         129,002           Total Adjusted segment EBITDA ²         1,781,689         1,680,742	Segment earnings	\$	254,484 \$	185,517
Adjusted segment EBITDA margin 2       16.2 %       13.2 %         Total Segments:       Total segment earnings 2,3,4       \$ 1,649,075       \$ 1,551,740         Other depreciation and amortization 1       132,614       129,002         Total Adjusted segment EBITDA 2       1,781,689       1,680,742	Other depreciation and amortization <sup>1</sup>		26,204	26,987
Total Segments:         Total segment earnings 2,3,4       \$ 1,649,075       \$ 1,551,740         Other depreciation and amortization 1       132,614       129,002         Total Adjusted segment EBITDA 2       1,781,689       1,680,742	Adjusted segment EBITDA <sup>2</sup>		280,688	212,504
Total segment earnings <sup>2, 3, 4</sup> \$ 1,649,075         \$ 1,551,740           Other depreciation and amortization <sup>1</sup> 132,614         129,002           Total Adjusted segment EBITDA <sup>2</sup> 1,781,689         1,680,742	Adjusted segment EBITDA margin <sup>2</sup>		16.2 %	13.2 %
Total segment earnings <sup>2, 3, 4</sup> \$ 1,649,075         \$ 1,551,740           Other depreciation and amortization <sup>1</sup> 132,614         129,002           Total Adjusted segment EBITDA <sup>2</sup> 1,781,689         1,680,742	Total Segments:			
Other depreciation and amortization 1132,614129,002Total Adjusted segment EBITDA 21,781,6891,680,742		\$	1,649,075 \$	1,551,740
Total Adjusted segment EBITDA <sup>2</sup> 1,781,689 1,680,742		·		, ,
Total Adjusted segment EBITDA margin <sup>2</sup> 22.8 %	Total Adjusted segment EBITDA <sup>2</sup>		1,781,689	1,680,742
	Total Adjusted segment EBITDA margin <sup>2</sup>		22.7 %	22.8 %

<sup>&</sup>lt;sup>1</sup> Other depreciation and amortization relates to property, plant, and equipment and intangibles, and excludes amounts related to purchase accounting expenses and restructuring and other costs.

<sup>&</sup>lt;sup>2</sup> Refer to Non-GAAP Disclosures section for definition.

<sup>&</sup>lt;sup>3</sup> Refer to Quarterly Segment Information section for reconciliation of total segment earnings to earnings from continuing operations.

<sup>&</sup>lt;sup>4</sup> FY 2022 excludes \$19.0 million of amortization of inventory step-up related to the Q4 2021 acquisitions within our Clean Energy & Fueling segment.

#### **DOVER CORPORATION**

#### EARNINGS FROM CONTINUING OPERATIONS TO ADJUSTED SEGMENT EBITDA RECONCILIATION (NON-GAAP)

(unaudited)(in thousands)

		2024					2023		
	Q1	Q2		Q2 YTD	Q1	Q2	Q3	Q4	FY 2023
Earnings from continuing operations	\$ 602,102 \$	246,587	<b>'</b> \$	848,689	\$ 206,692 \$	217,010 \$	261,983 \$	258,179 \$	943,864
Provision for income taxes <sup>1</sup>	157,577	60,770	)	218,347	51,234	50,150	56,252	21,500	179,136
Earnings before provision for income taxes	759,679	307,357	,	1,067,036	257,926	267,160	318,235	279,679	1,123,000
Interest income	(4,756)	(4,081	)	(8,837)	(2,091)	(2,653)	(3,808)	(4,944)	(13,496)
Interest expense	36,365	32,374	ļ	68,739	34,214	33,803	32,390	30,897	131,304
Corporate expense / other <sup>2</sup>	42,159	39,526	6	81,685	40,301	34,138	30,937	45,957	151,333
Disposition costs <sup>3</sup>	_	_		_	_	_	_	1,302	1,302
(Gain) loss on disposition 4	(529,943)	663	3	(529,280)	_	_	_	_	_
Restructuring and other costs 5	23,971	11,590	)	35,561	14,053	18,143	11,581	19,150	62,927
Purchase accounting expenses <sup>6</sup>	44,187	44,332	<u>-</u>	88,519	40,603	38,644	38,956	40,379	158,582
Total segment earnings 7	371,662	431,761		803,423	385,006	389,235	428,291	412,420	1,614,952
Add: Other depreciation and amortization 8	35,853	35,533	3	71,386	33,674	35,568	36,400	35,681	141,323
Total adjusted segment EBITDA 7	\$ 407,515 \$	467,294	\$	874,809	\$ 418,680 \$	424,803 \$	464,691 \$	448,101 \$	1,756,275

<sup>&</sup>lt;sup>1</sup> Q4 and FY 2023 include the net income tax benefit of internal reorganizations executed in 2023.

<sup>&</sup>lt;sup>2</sup> Certain expenses are maintained at the corporate level and not allocated to the segments. These expenses include executive and functional compensation costs, non-service pension costs, non-operating insurance expenses, shared business services and digital overhead costs, deal-related expenses and various administrative expenses relating to the corporate headquarters.

<sup>&</sup>lt;sup>3</sup> Q4 and FY 2023 disposition costs relate to the sale of De-Sta-Co in our Engineered Products segment.

<sup>&</sup>lt;sup>4</sup> (Gain) loss on disposition due to the sale of De-Sta-Co in the Engineered Products segment.

<sup>&</sup>lt;sup>5</sup> Restructuring and other costs relate to actions taken for headcount reductions, facility consolidations and site closures, product line exits, and other asset charges.

<sup>&</sup>lt;sup>6</sup> Purchase accounting expenses are primarily comprised of amortization of acquired intangible assets.

<sup>&</sup>lt;sup>7</sup> Refer to Non-GAAP Disclosures section for definition.

<sup>&</sup>lt;sup>8</sup> Other depreciation and amortization relates to property, plant, and equipment and intangibles, and excludes amounts related to purchase accounting expenses and restructuring and other costs.

#### **DOVER CORPORATION**

#### EARNINGS FROM CONTINUING OPERATIONS TO ADJUSTED SEGMENT EBITDA RECONCILIATION (NON-GAAP)

(unaudited)(in thousands)

	FY 2022	 FY 2021
Earnings from continuing operations	\$ 989,912	\$ 1,065,320
Provision for income taxes	200,291	259,902
Earnings before provision for income taxes	1,190,203	1,325,222
Interest income	(4,429)	(4,439)
Interest expense	116,456	106,316
Corporate expense / other 1,2	136,045	156,202
Loss (gain) on dispositions <sup>3</sup>	194	(206,338)
Restructuring and other costs <sup>4</sup>	36,209	37,242
Purchase accounting expenses 5	174,397	137,535
Total segment earnings <sup>6</sup>	1,649,075	 1,551,740
Add: Other depreciation and amortization <sup>7</sup>	132,614	129,002
Total adjusted segment EBITDA <sup>6</sup>	\$ 1,781,689	\$ 1,680,742

<sup>&</sup>lt;sup>1</sup> Certain expenses are maintained at the corporate level and not allocated to the segments. These expenses include executive and functional compensation costs, non-service pension costs, non-operating insurance expenses, shared business services and digital overhead costs, deal-related expenses and various administrative expenses relating to the corporate headquarters.

<sup>&</sup>lt;sup>2</sup> FY 22 includes a \$6.3 million settlement charge related to our U.S. qualified benefit plan.

<sup>&</sup>lt;sup>3</sup> Loss (gain) on dispositions including working capital adjustments related to the sale of Unified Brands in our Climate & Sustainability Technology segment and Race Winning Brands equity method investment in our Engineered Products segment.

<sup>&</sup>lt;sup>4</sup> Restructuring and other costs relate to actions taken for headcount reductions, facility consolidations and site closures, product line exits, and other asset charges.

<sup>&</sup>lt;sup>5</sup> Purchase accounting expenses are primarily comprised of amortization of acquired intangible assets and charges related to fair value step-ups for acquired inventory sold during the period.

<sup>&</sup>lt;sup>6</sup> Refer to Non-GAAP Disclosures section for definition.

<sup>&</sup>lt;sup>7</sup> Other depreciation and amortization relates to property, plant, and equipment and intangibles, and excludes amounts related to purchase accounting expenses and restructuring and other costs.

# DOVER CORPORATION REVENUE GROWTH FACTORS RECONCILIATIONS (NON-GAAP)

(unaudited)(in thousands, except per share data\*)

### Non-GAAP Reconciliations

### **Revenue Growth Factors**

		2024				2023		
_	Q1	Q2	Q2 YTD	Q1	Q2	Q3	Q4	FY 2023
Organic								
Engineered Products	2.1 %	18.3 %	9.7 %	(0.7)%	(16.6)%	(12.0)%	(7.7)%	(9.3)%
Clean Energy & Fueling	1.4 %	2.3 %	1.9 %	(2.6)%	(9.3)%	(0.2)%	(3.5)%	(4.0)%
Imaging & Identification	(1.6)%	6.9 %	2.6 %	8.2 %	0.3 %	(3.6)%	(3.5)%	0.2 %
Pumps & Process Solutions	4.5 %	(3.1)%	0.5 %	(7.1)%	0.9 %	(7.3)%	0.5 %	(3.3)%
Climate & Sustainability Technologies	(20.3)%	(2.3)%	(11.4)%	16.2 %	4.0 %	1.8 %	(10.9)%	2.4 %
Total Organic	(3.4)%	3.0 %	(0.2)%	2.2 %	(4.1)%	(3.9)%	(5.2)%	(2.8)%
Acquisitions	2.2 %	2.3 %	2.3 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %
Dispositions	— %	(2.8)%	(1.4)%	— %	— %	— %	— %	<b>-</b> %
Currency translation	— %	(0.7)%	(0.4)%	(2.8)%	(0.7)%	1.3 %	1.1 %	(0.2)%
Total*	(1 2)%	18%	0.3 %	0.4 %	(3.8)%	(1.6)%	(3.1)%	(2.0)%

<sup>\*</sup> Totals may be impacted by rounding.

		2024				2023		
	Q1	Q2	Q2 YTD	Q1	Q2	Q3	Q4	FY 2023
Organic								
United States	(2.3)%	9.1 %	3.3 %	1.0 %	(11.5)%	(10.8)%	(0.5)%	(5.7)%
Other Americas	(6.1)%	18.2 %	5.9 %	18.4 %	13.7 %	13.9 %	(23.4)%	3.7 %
Europe	(0.5)%	(3.8)%	(2.2)%	(0.3)%	(0.9)%	(5.2)%	(16.1)%	(5.7)%
Asia	(4.8)%	(8.6)%	(6.8)%	(4.0)%	2.0 %	(3.4)%	4.8 %	(0.2)%
Other	(21.6)%	(28.0)%	(24.9)%	20.6 %	32.8 %	72.7 %	26.7 %	38.4 %
Total Organic	(3.4)%	3.0 %	(0.2)%	2.2 %	(4.1)%	(3.9)%	(5.2)%	(2.8)%
Acquisitions	2.2 %	2.3 %	2.3 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %
Dispositions	— %	(2.8)%	(1.4)%	— %	— %	— %	— %	<b>-</b> %
Currency translation	— %	(0.7)%	(0.4)%	(2.8)%	(0.7)%	1.3 %	1.1 %	(0.2)%
Total*	(1.2)%	1.8 %	0.3 %	0.4 %	(3.8)%	(1.6)%	(3.1)%	(2.0)%

<sup>\*</sup> Totals may be impacted by rounding.

# DOVER CORPORATION REVENUE GROWTH FACTORS RECONCILIATIONS (NON-GAAP)

(unaudited)(in thousands, except per share data\*)

### Non-GAAP Reconciliations

### **Revenue Growth Factors**

	FY 2022	FY 2021
Organic		
Engineered Products	14.7 %	20.8 %
Clean Energy & Fueling	(0.3)%	5.8 %
Imaging & Identification	2.9 %	8.0 %
Pumps & Process Solutions	4.1 %	26.6 %
Climate & Sustainability Technologies	18.5 %	22.0 %
Total Organic	7.8 %	16.5 %
Acquisitions	4.6 %	1.3 %
Dispositions	(1.6)%	(0.2)%
Currency translation	(4.2)%	2.1 %
Total*	6.6 %	19.7 %
* Totals may be impacted by rounding.		
	FY 2022	FY 2021
Organic		
United States	7.6 %	17.7 %
Other Americas	7.7 %	12.9 %
Europe	11.7 %	15.5 %
Asia	7.1 %	18.0 %
Other	(11.0)%	11.6 %
Total Organic	7.8 %	16.5 %
Acquisitions	4.6 %	1.3 %

<sup>\*</sup> Totals may be impacted by rounding.

Dispositions

Total\*

Currency translation

(0.2)%

2.1 %

19.7 %

(1.6)%

(4.2)%

6.6 %

# DOVER CORPORATION PERFORMANCE MEASURES

(unaudited)(in thousands)

			2024							
		Q1	Q2	Q2 YTD	C	Q1	Q2	Q3	Q4	FY 2023
BOOKINGS										
Engineered Products	\$	329,925 \$	280,542 \$	610,467	\$ 32	29,005 \$	297,662 \$	330,566	\$ 312,416	\$ 1,269,649
Clean Energy & Fueling		471,610	442,086	913,696	45	54,526	440,137	449,663	401,195	1,745,521
Imaging & Identification		278,433	288,641	567,074	29	0,712	262,092	271,113	297,312	1,121,229
Pumps & Process Solutions		473,632	461,426	935,058	46	34,297	394,317	363,111	455,390	1,677,115
Climate & Sustainability Technologies		453,086	406,269	859,355	37	1,643	310,911	340,474	325,625	1,348,653
Intersegment eliminations		(791)	(1,591)	(2,382)	(	(1,530)	(1,913)	(848)	(2,100)	(6,391)
Total consolidated bookings	\$ 2	2,005,895 \$	1,877,373	3,883,268	\$ 1,90	8,653 \$	1,703,206 \$	1,754,079	\$ 1,789,838	\$ 7,155,776

		2024						
•	Q1	Q2	Q2 YTD	Q1	Q2	Q3	Q4	FY 2023
BOOKINGS GROWTH FACTORS								
Organic								
Engineered Products	0.2 %	11.4 %	5.5 %	(5.8)%	(9.2)%	3.0 %	(2.3)%	(3.7)%
Clean Energy & Fueling	1.6 %	(1.6)%	<b>-</b> %	(6.1)%	(8.4)%	3.5 %	(0.1)%	(3.1)%
Imaging & Identification	(3.4)%	11.1 %	3.5 %	(1.8)%	(8.5)%	(5.4)%	7.7 %	(2.1)%
Pumps & Process Solutions	(4.6)%	10.5 %	2.3 %	(1.2)%	(19.4)%	(15.6)%	22.6 %	(4.7)%
Climate & Sustainability Technologies	22.3 %	31.6 %	26.6 %	(11.6)%	(31.5)%	(16.8)%	(14.8)%	(19.1)%
Total Organic	3.2 %	11.5 %	7.1 %	(5.4)%	(16.3)%	(6.7)%	2.2 %	(6.9)%
Acquisitions	2.1 %	2.4 %	2.2 %	1.1 %	0.7 %	0.3 %	0.4 %	0.7 %
Dispositions	— %	(3.0)%	(1.4)%	— %	— %	— %	— %	— %
Currency translation	(0.2)%	(0.7)%	(0.4)%	(2.9)%	(0.8)%	1.3 %	1.1 %	(0.5)%
Total*	5.1 %	10.2 %	7.5 %	(7.2)%	(16.4)%	(5.1)%	3.7 %	(6.7)%

<sup>\*</sup> Totals may be impacted by rounding.

# DOVER CORPORATION PERFORMANCE MEASURES

(unaudited)(in thousands)

	FY 2022	FY 2021
<u>BOOKINGS</u>		
Engineered Products	\$ 1,320,288	\$ 1,398,444
Clean Energy & Fueling	1,821,025	1,742,479
Imaging & Identification	1,154,199	1,190,404
Pumps & Process Solutions	1,709,204	2,023,061
Climate & Sustainability Technologies	1,669,916	2,317,000
Intersegment eliminations	(5,173)	(1,477)
Total consolidated bookings	\$ 7,669,459	\$ 8,669,911

	FY 2022	FY 2021
BOOKINGS GROWTH FACTORS		
Organic		
Engineered Products	(4.8)%	29.1 %
Clean Energy & Fueling	(8.8)%	11.2 %
Imaging & Identification	2.6 %	7.7 %
Pumps & Process Solutions	(12.8)%	48.2 %
Climate & Sustainability Technologies	(19.3)%	53.3 %
Total Organic	(10.3)%	31.1 %
Acquisitions	3.8 %	1.6 %
Dispositions	(1.6)%	(0.3)%
Currency translation	(3.4)%	2.3 %
Total*	(11.5)%	34.7 %

<sup>\*</sup> Totals may be impacted by rounding.

# DOVER CORPORATION QUARTERLY CASH FLOW AND FREE CASH FLOW (NON-GAAP)

(unaudited)(in thousands)

### **Quarterly Cash Flow**

			2024				2023			2022
	-	Q1	Q2	Q2 YTD	Q1	Q2	Q3	Q4	FY 2023	FY 2022
Net Cash Flows Provided By (Used In):										,
Operating activities	\$	146,456 \$	149,181	295,637	\$ 220,240 \$	168,947 \$	331,795 \$	498,564	\$ 1,219,546	\$ 746,754
Investing activities		432,416	33,215	465,631	(41,952)	(40,591)	(48,529)	(586,643)	(717,715)	(520,844)
Financing activities		(80,782)	(830,657)	(911,439)	(306,565)	(137,924)	(312,716)	189,149	(568,056)	(260,265)

### **Quarterly Free Cash Flow (Non-GAAP)**

-				2024								2023				2022
		Q1		Q2		Q2 YTD		Q1		Q2		Q3		Q4	FY 2023	FY 2022
Cash flow from operating activities <sup>1</sup>	\$	146,456	\$	149,181	\$	295,637	\$	220,240	\$	168,947	\$	331,795	\$	498,564	\$ 1,219,546	\$ 746,754
Less: Capital expenditures		(40,050)		(35,822)		(75,872)		(46,771)		(38,183)		(41,177)		(57,275)	(183,406)	(211,082)
Free cash flow	\$	106,406	\$	113,359	\$	219,765	\$	173,469	\$	130,764	\$	290,618	\$	441,289	\$ 1,036,140	\$ 535,672
	_															
Cash flow from operating activities as a percentage of revenue		7.8 %	6	7.7 %	6	7.7 %		11.5 %	6	8.8 %	6	16.9 %	, o	26.2 %	15.9 %	9.5 %
Cash flow from operating activities as a percentage of adjusted earnings																
from continuing operations		60.8 %	6	51.3 %	6	55.6 %		88.4 %	6	64.6 %	6	110.1 %	, D	163.0 %	109.1 %	66.1 %
Free cash flow as a percentage of revenue		5.6 %	6	5.8 %	6	5.7 %		9.1 %	6	6.8 %	6	14.8 %	D	23.2 %	13.5 %	6.8 %
Free cash flow as a percentage of adjusted earnings from continuing operations		44.2 %	6	39.0 %	6	41.3 %		69.6 %	6	50.0 %	6	96.4 %	, D	144.2 %	92.7 %	47.4 %

<sup>&</sup>lt;sup>1</sup>Q2 and Q2 YTD 2024 include income tax payments of \$56 million related to the gain on the disposition of De-Sta-Co. The remainder of the tax payments on the De-Sta-Co gain will be paid in quarterly installments throughout 2024. FY 2022 includes income tax payments of \$43.5 million related to the gain on the disposition of Unified Brands and \$13.4 million related to an internal reorganization.

#### **Non-GAAP Measures Definitions**

In an effort to provide investors with additional information regarding our results as determined by GAAP, management also discloses non-GAAP information that management believes provides useful information to investors. Adjusted earnings from continuing operations, adjusted diluted earnings per share from continuing operations, total segment earnings, total segment earnings margin, adjusted segment EBITDA margin, free cash flow, free cash flow as a percentage of revenue, free cash flow as a percentage of adjusted earnings from continuing operations, and organic revenue growth are not financial measures under GAAP and should not be considered as a substitute for earnings from continuing operations, diluted earnings from continuing operations per share, cash flows from operating activities, or revenue as determined in accordance with GAAP, and they may not be comparable to similarly titled measures reported by other companies.

The items described in our definitions herein, unless otherwise noted, relate solely to our continuing operations.

Adjusted earnings from continuing operations represents earnings from continuing operations adjusted for the effect of purchase accounting expenses, restructuring and other costs/benefits, Tax Cuts and Jobs Act, disposition costs and gain/loss on dispositions. Purchase accounting expenses are primarily comprised of amortization of intangible assets. We exclude after-tax purchase accounting expenses because the amount and timing of such charges are significantly impacted by the timing, size, number and nature of the acquisitions the Company consummates. While we have a history of acquisition activity, our acquisitions do not happen in a predictive cycle. Exclusion of purchase accounting expenses facilitates more consistent comparisons of operating results over time. We believe it is important to understand that such intangible assets were recorded as part of purchase accounting and contribute to revenue generation. We exclude the other items because they occur for reasons that may be unrelated to the Company's commercial performance during the period and/or management believes they are not indicative of the Company's ongoing operating costs or gains in a given period.

Adjusted diluted earnings per share from continuing operations or adjusted earnings per share from continuing operations represent diluted earnings from continuing operations per share adjusted for the effect of purchase accounting expenses, restructuring and other costs/benefits, Tax Cuts and Jobs Act, disposition costs and gain/loss on dispositions.

Total segment earnings is defined as the sum of earnings before purchase accounting expenses, restructuring and other costs/benefits, disposition costs, gain/loss on dispositions, corporate expenses/other, interest expense, interest income and provision for income taxes for all segments. Total segment earnings margin is defined as total segment earnings divided by revenue.

Adjusted segment EBITDA is defined as segment earnings plus other depreciation and amortization expense, which relates to property, plant, and equipment and intangibles, and excludes amounts related to purchase accounting expenses and restructuring and other costs/benefits. Adjusted segment EBITDA margin is defined as adjusted segment EBITDA divided by revenue.

Management believes the non-GAAP measures above are useful to investors to better understand the Company's ongoing profitability as they better reflect the Company's core operating results, offer more transparency and facilitate easier comparability to prior and future periods and to its peers.

Free cash flow represents net cash provided by operating activities minus capital expenditures. Free cash flow as a percentage of revenue equals free cash flow divided by revenue. Free cash flow as a percentage of adjusted earnings from continuing operations equals free cash flow divided by adjusted earnings from continuing operations. Management believes that free cash flow and free cash flow ratios are important measures of liquidity because they provide management and investors a measurement of cash generated from operations that is available for mandatory payment obligations and investment opportunities, such as funding acquisitions, paying dividends, repaying debt and repurchasing our common stock.

Management believes that reporting organic revenue growth, which excludes the impact of foreign currency exchange rates and the impact of acquisitions and dispositions, provides a useful comparison of our revenue and trends between periods. We do not provide a reconciliation of forward-looking organic revenue to the most directly comparable GAAP financial measure pursuant to the exception provided in Item 10(e) (1)(i)(B) of Regulation S-K because we are not able to provide a meaningful or accurate compilation of reconciling items. This is due to the inherent difficulty in accurately forecasting the timing and amounts of the items that would be excluded from the most directly comparable GAAP financial measure or are out of our control. For the same reasons, we are unable to address the probable significance of unavailable information which may be material.

#### **Performance Measures Definitions**

Bookings represent total orders received from customers in the current reporting period and exclude de-bookings related to orders received in prior periods, if any. This metric is an important measure of performance and an indicator of revenue order trends.

Organic bookings represent bookings excluding the impact of foreign currency exchange rates and the impact of acquisitions and dispositions. This metric is an important measure of performance and an indicator of revenue order trends.

We use the above operational metrics in monitoring the performance of the business. We believe the operational metrics are useful to investors and other users of our financial information in assessing the performance of our segments.