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DOVER REPORTS SECOND QUARTER 2024 RESULTS

DOWNERS GROVE, III., July 25, 2024 — Dover (NYSE: DOV), a diversified global manufacturer, announced its financial results for the second quarter ended June 30, 2024. All comparisons are to the comparable period of the prior fiscal year, unless otherwise noted.

	 Three M	ont	hs Ended	June 30,	 Six Mo	nth	s Ended .	lune 30,
(\$ in millions, except per share data)	2024		2023	% Change*	2024		2023	% Change*
U.S. GAAP								
Revenue	\$ 2,178	\$	2,100	4 %	\$ 4,272	\$	4,179	2 %
Net earnings	282		242	16 %	914		471	94 %
Diluted EPS	2.04		1.72	19 %	6.57		3.35	96 %
Non-GAAP								
Organic revenue change				5 %				2 %
Adjusted net earnings ¹	327		288	14 %	600		561	7 %
Adjusted diluted EPS	2.36		2.05	15 %	4.31		3.99	8 %

¹ Q2 and year-to-date 2024 and 2023 adjusted net earnings exclude after tax purchase accounting expenses and restructuring and other costs. Year-to-date 2024 excludes the after tax gain on the sale of De-Sta-Co.

* Change may be impacted by rounding.

For the quarter ended June 30, 2024, Dover generated revenue of \$2.2 billion, an increase of 4% (+5% organic). GAAP net earnings of \$282 million increased 16%, and GAAP diluted EPS of \$2.04 was up 19%. On an adjusted basis, net earnings of \$327 million increased 14% and adjusted diluted EPS of \$2.36 was up 15%.

For the six months ended June 30, 2024, Dover generated revenue of \$4.3 billion, an increase of 2% (+2% organic) compared to the prior year. GAAP net earnings of \$914 million increased by 94%, and GAAP diluted EPS of \$6.57 was up 96%. On an adjusted basis, net earnings of \$600 million increased 7%, and adjusted diluted EPS of \$4.31 was up 8% compared to the prior year.

A full reconciliation between GAAP and adjusted measures and definitions of non-GAAP and other performance measures are included as an exhibit herein.

MANAGEMENT COMMENTARY:

Dover's President and Chief Executive Officer, Richard J. Tobin, said, "Dover's second quarter results were solid, driven by excellent production performance and strong shipment rates on orders received. Volume strength was broad-based across the portfolio, with four of our five operating segments posting top-line growth. Margin expansion was robust during the period due to previous portfolio

additions, positive mix impact from our growth platforms, and our rigorous cost containment and productivity actions. Order trends continued their positive trajectory, bolstering our confidence in the second half outlook.

"Our strong operational results were complemented by ongoing portfolio actions. We completed two highly strategic bolt-on acquisitions that enhance our clean energy components platform, adding applications in highly attractive end markets and expanding our global reach and manufacturing base. We also announced the divestiture of our Environmental Solutions Group business unit, reducing our exposure to capital goods as we continue to migrate the portfolio toward high margin priority platforms. Based on the development of our inorganic pipeline over the last few months, we believe we are entering a market with a significant opportunity for capital deployment, with enhanced capacity and optionality from the divestiture proceeds.

"We are approaching the second half of 2024 constructively. Underlying end market demand is healthy and is supported by our sustained order rates. We are committed to achieving our full year guidance through a combination of organic growth, operational execution, and productive capital deployment."

FULL YEAR 2024 GUIDANCE:

In 2024, Dover expects to generate GAAP EPS in the range of \$10.80 to \$10.95 (adjusted EPS of \$9.05 to \$9.20), based on full year revenue growth of 3% to 4% (2% to 3% on an organic basis). Full year 2024 guidance includes the Environmental Solutions Group business unit.

CONFERENCE CALL INFORMATION:

Dover will host a webcast and conference call to discuss its second quarter results at 9:30 A.M. Eastern Time (8:30 A.M. Central Time) on Thursday, July 25, 2024. The webcast can be accessed on the Dover website at dovercorporation.com. The conference call will also be made available for replay on the website. Additional information on Dover's results and its operating segments can be found on the Company's website.

ABOUT DOVER:

Dover is a diversified global manufacturer and solutions provider with annual revenue of over \$8 billion. We deliver innovative equipment and components, consumable supplies, aftermarket parts, software and digital solutions, and support services through five operating segments: Engineered Products, Clean Energy & Fueling, Imaging & Identification, Pumps & Process Solutions and Climate & Sustainability Technologies. Dover combines global scale with operational agility to lead the markets we serve. Recognized for our entrepreneurial approach for over 65 years, our team of approximately 25,000 employees takes an ownership mindset, collaborating with customers to redefine what's possible. Headquartered in Downers Grove, Illinois, Dover trades on the New York Stock Exchange under "DOV."

FORWARD-LOOKING STATEMENTS:

This press release contains "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended. All statements in this document other than statements of historical fact are statements that are, or could be deemed, "forward-looking" statements. Forward-looking statements are subject to numerous important risks, uncertainties, assumptions and other factors, some of which are beyond the Company's control. Factors that could cause actual results to differ materially from current expectations include, among other things, general economic conditions and conditions in the particular markets in which we operate; supply chain constraints and labor shortages that could result in production stoppages, inflation in material input costs and freight logistics; the impact of interest rate and currency exchange rate fluctuations; the impacts of natural or human-induced disasters, acts of war, terrorism, international conflicts, and public health crises on the global economy and on our customers, suppliers, employees, business and cash flows; changes in customer demand and capital spending; competitive factors and pricing pressures; our ability to develop and launch new products in a cost-effective manner; our ability to realize synergies from newly acquired businesses; and our ability to derive expected benefits from restructuring, productivity initiatives and other cost reduction actions. For details on the risks and uncertainties that could cause our results to differ materially from the forward-looking statements

contained herein, we refer you to the documents we file with the Securities and Exchange Commission, including our Annual Report on Form 10-K for the year ended December 31, 2023, and our Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. These documents are available from the Securities and Exchange Commission, and on our website, dovercorporation.com. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future events or otherwise.

INVESTOR SUPPLEMENT - SECOND QUARTER 2024

DOVER CORPORATION CONSOLIDATED STATEMENTS OF EARNINGS

(unaudited)(in thousands, except per share data*)

	т	hree Months	End	ed June 30,	Six Months E	ndec	l June 30,
		2024		2023	2024		2023
Revenue	\$	2,178,262	\$	2,100,086	\$ 4,272,203	\$	4,179,109
Cost of goods and services		1,356,695		1,341,250	2,693,381		2,673,254
Gross profit		821,567		758,836	 1,578,822		1,505,855
Selling, general and administrative expenses		452,193		434,340	915,317		866,754
Operating earnings		369,374		324,496	 663,505		639,101
Interest expense		32,374		33,804	68,739		68,018
Interest income		(4,080)		(2,653)	(8,837)		(4,744)
Loss (gain) on disposition		663		_	(529,280)		_
Other income, net		(12,872)		(6,678)	(19,288)		(10,486)
Earnings before provision for income taxes		353,289		300,023	 1,152,171		586,313
Provision for income taxes		71,467		57,784	238,128		115,500
Net earnings	\$	281,822	\$	242,239	\$ 914,043	\$	470,813
Net earnings per share:							
Basic	\$	2.05	\$	1.73	\$ 6.61	\$	3.37
Diluted	\$	2.04	\$	1.72	\$ 6.57	-	3.35
Weighted average shares outstanding:							
Basic		137,443		139,862	138,247		139,810
Diluted		138,404		140,578	139,136		140,597
Dividends paid per common share	\$	0.510	\$	0.505	\$ 1.02	\$	1.01
* Por share data may be impacted by rounding							

* Per share data may be impacted by rounding.

DOVER CORPORATION QUARTERLY SEGMENT INFORMATION

(unaudited)(in thousands)

			(unaudited)	(in thousand	usj				
		2024)23		
	Q1	Q2	Q2 YTD	Q1	Q2	Q2 YTD	Q3	Q4	FY 2023
REVENUE	• = (• / / • · ·			• · · • = = · •			• -• · • - ·		
Engineered Products	\$ 543,140		\$1,057,977	\$ 497,549					\$2,004,587
Clean Energy & Fueling	445,053	463,014	908,067	430,729	441,166	871,895	466,959	449,423	1,788,277
Imaging & Identification	276,806	287,593	564,399	283,091	271,932	555,023	276,179	285,530	1,116,732
Pumps & Process Solutions	465,729	477,239	942,968	413,881	465,626	879,507	431,373	444,811	1,755,691
Climate & Sustainability Technologies	364,292	436,706	800,998	455,325	449,001	904,326	475,911	398,345	1,778,582
Intersegment eliminations	(1,079)	(1,127)	(2,206)	(1,552)	(1,326)	(2,878)	(1,425)	(1,432)	(5,735)
Total consolidated revenue	\$2,093,941	\$2,178,262	\$4,272,203	\$2,079,023	\$2,100,086	\$4,179,109	\$2,153,268		
NET EARNINGS									
Segment Earnings:									
Engineered Products	\$ 103,969	\$ 101,247	\$ 205,216	\$ 84,275	\$ 73,076	\$ 157,351	\$ 101,610	\$ 118,464	\$ 377,425
Clean Energy & Fueling	69,675	87,536	157,211	73,605	83,616	157,221	92,483	78,900	328,604
Imaging & Identification	69,959	75,786	145,745	68,315	61,336	129,651	70,316	72,545	272,512
Pumps & Process Solutions	118,737	137,217	255,954	115,244	129,337	244,581	117,907	121,917	484,405
Climate & Sustainability									
Technologies	50,759	79,127	129,886	73,778	76,074	149,852	84,060	71,468	305,380
Total segment earnings	413,099	480,913	894,012	415,217	423,439	838,656	466,376	463,294	1,768,326
Purchase accounting expenses ¹	45,551	45,697	91,248	42,679	40,200	82,879	40,320	41,744	164,943
Restructuring and other costs ²	24,684	11,590	36,274	14,053	18,143	32,196	12,327	19,150	63,673
Disposition costs ³			_	_			_	1,302	1,302
(Gain) loss on disposition ⁴	(529,943)	663	(529,280)	_	_	_	_	_	_
Corporate expense	40.047	44 200	02 007	40.070	22.022	72.004	20,000	45.040	450 502
/ other ⁵	42,317	41,380	83,697	40,072	33,922	73,994	30,686	45,913	150,593
Interest expense	36,365	32,374	68,739	34,214	33,804	68,018	32,389	30,898	131,305
Interest income	(4,757)	(4,080)	(8,837)	(2,091)	(2,653)	(4,744)	(3,808)	(4,944)) (13,496)
Earnings before provision for income taxes	798,882	353,289	1,152,171	286,290	300,023	586,313	354,462	329,231	1,270,006
Provision for income taxes ⁶	166,661	71,467	238,128	57,716	57,784	115,500	64,709	32,969	213,178
Net earnings		,	,	\$ 228,574	,		,		
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SEGMENT EARNINGS MARGI	N								
Engineered Products	19.1 %	19.7 %	19.4 %	16.9 %	15.4 %	16.2 %	20.1 %	22.4 %	18.8 %
Clean Energy & Fueling	15.7 %	18.9 %	17.3 %	17.1 %	19.0 %	18.0 %	19.8 %	17.6 %	18.4 %
Imaging & Identification	25.3 %	26.4 %	25.8 %	24.1 %	22.6 %	23.4 %	25.5 %	25.4 %	24.4 %
Pumps & Process Solutions	25.5 %	28.8 %	27.1 %	27.8 %	27.8 %	27.8 %	27.3 %	27.4 %	27.6 %
Climate & Sustainability	40.0.0/	40.4.0	40.0.07	40.0.0	40.0.0	40.0.0	4770/	47.0.0/	4= 0.04
Technologies	13.9 %	18.1 %	16.2 %	16.2 %	16.9 %	16.6 %		17.9 %	
Total segment earnings margin	19.7 %	22.1 %	20.9 %	20.0 %	20.2 %	20.1 %	21.7 %	22.0 %	21.0 %

¹ Purchase accounting expenses are primarily comprised of amortization of acquired intangible assets.

² Restructuring and other costs relate to actions taken for headcount reductions, facility consolidations and site closures, product line exits, and other asset charges.

³ Q4 and FY 2023 disposition costs relate to the sale of De-Sta-Co.

⁴ (Gain) loss on disposition due to the sale of De-Sta-Co in the Engineered Products segment.

⁵ Certain expenses are maintained at the corporate level and not allocated to the segments. These expenses include executive and functional compensation costs, non-service pension costs, non-operating insurance expenses, shared business services and digital overhead costs, deal-related expenses and various administrative expenses relating to the corporate headquarters.

⁶ Q4 and FY 2023 include the net income tax benefit of internal reorganizations executed in 2023.

DOVER CORPORATION QUARTERLY EARNINGS PER SHARE

(unaudited)(in thousands, except per share data*)

Earnings Per Share

		2024							2023				
	Q1	Q2	Q2	YTD	Q1	Q2		G	2 YTD	Q3	Q4	F١	′ 2023
Net earnings per share:													
Basic	\$ 4.55	\$ 2.05	\$	6.61	\$ 1.64 \$.73	\$	3.37 \$	2.07	\$ 2.12	\$	7.56
Diluted	\$ 4.52	\$ 2.04	\$	6.57	\$ 1.63 \$.72	\$	3.35 \$	2.06	\$ 2.11	\$	7.52

Net earnings and weighted average shares used in calculated earnings per share amounts are as follows:

Net earnings \$ 632,221 \$ 281,822	\$ 914,043 \$ 228,574 \$ 242,239 \$	470,813 \$ 289,753 \$ 296,262 \$1,056,828
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Weighted average shares o	utstanding:								
Basic	139,051	137,443	138,247	139,757	139,862	139,810	139,878	139,893	139,848
Diluted	139,869	138,404	139,136	140,616	140,578	140,597	140,615	140,586	140,599

* Per share data may be impacted by rounding.

DOVER CORPORATION QUARTERLY ADJUSTED EARNINGS AND ADJUSTED EARNINGS PER SHARE (NON-GAAP)

(unaudited)(in thousands, except per share data*)

Non-GAAP Reconciliations

		2024					20	23		
	Q1	Q2	Q2 YTD		Q1	Q2	Q2 YTD	Q3	Q4	FY 2023
Adjusted net earnings:										
Net earnings	\$ 632,221 \$	281,822 \$	914,043	\$	228,574	\$ 242,239	\$ 470,813	\$ 289,753	\$ 296,262	\$1,056,828
Purchase accounting expenses, pre-tax ¹	45,551	45,697	91,248		42,679	40,200	82,879	40,320	41,744	164,943
Purchase accounting expenses, tax impact ²	(10,005)	(10,053)	(20,058)		(9,599)	(9,012)	(18,611)	(8,966)	(9,143)	(36,720)
Restructuring and other costs, pre- tax ³	24,684	11,590	36,274		14,053	18,143	32,196	12,327	19,150	63,673
Restructuring and other costs, tax impact ²	(4,875)	(2,479)	(7,354)		(2,990)	(3,665)	(6,655)	(2,556)	(3,970)	(13,181)
Disposition costs, pre-tax ⁴	_	_	_		_	_	_	_	1,302	1,302
Disposition costs, tax impact ²		_	_		_	_	_	_	(270)	(270)
(Gain) loss on disposition, pre-tax 5	(529,943)	663	(529,280)		_	_	_	_	_	_
(Gain) loss on disposition, tax- impact ²	114,973	(144)	114,829		_	_	_	_	_	_
Adjusted net earnings	\$ 272,606 \$	327,096 \$	599,702	\$	272,717	\$ 287,905	\$ 560,622	\$ 330,878	\$ 345,075	\$1,236,575
Adjusted diluted net earnings per	share:			_						
Diluted net earnings per share	\$ 4.52 \$	2.04 \$	6.57	\$	1.63	\$ 1.72	\$ 3.35	\$ 2.06	\$ 2.11	\$ 7.52
Purchase accounting expenses, pre-tax ¹	0.33	0.33	0.66		0.30	0.29	0.59	0.29	0.30	1.18
Purchase accounting expenses, tax impact ²	(0.07)	(0.07)	(0.14)		(0.07)	(0.06)	(0.13)	(0.06)	(0.07)	(0.26)
Restructuring and other costs, pre- tax ³	0.18	0.08	0.26		0.10	0.13	0.23	0.09	0.14	0.46
Restructuring and other costs, tax impact ²	(0.03)	(0.02)	(0.05)		(0.02)	(0.03)	(0.05)	(0.02)	(0.03)	(0.10)
Disposition costs, pre-tax ⁴	_	_	_		_	_	_	_	0.01	0.01
Disposition costs, tax impact ²	_	_	_		_	_	_	_	_	_
(Gain) loss on disposition, pre-tax 5	(3.79)	_	(3.80)		—	—	_	_	_	_
(Gain) loss on disposition, tax- impact ²	0.82	_	0.83		_	_	_	_	_	_
Adjusted diluted net earnings per share	<u>\$ 1.95</u>	2.36 \$	6 4.31	\$	1.94	\$ 2.05	\$ 3.99	\$ 2.35	\$ 2.45	\$ 8.80

¹ Purchase accounting expenses are primarily comprised of amortization of acquired intangible assets.

² Adjustments were tax effected using the statutory tax rates in the applicable jurisdictions or the effective tax rate, where applicable, for each period.

³ Restructuring and other costs relate to actions taken for headcount reductions, facility consolidations and site closures, product line exits, and other asset charges. Q1 and Q2 YTD 2024 include \$3.4M and Q3 and FY 2023 include \$3.3M of non-cash asset impairment charges for our Climate & Sustainability Technologies segment.

 4 Q4 and FY 2023 disposition costs relate to the sale of De-Sta-Co.

⁵ (Gain) loss on disposition due to the sale of De-Sta-Co in the Engineered Products segment, including a \$0.7M post-closing adjustment recorded in Q2 2024.

* Per share data and totals may be impacted by rounding.

DOVER CORPORATION QUARTERLY ADJUSTED SEGMENT EBITDA (NON-GAAP)

(unaudited)(in thousands)

Non-GAAP Reconciliations		(นาย		nousanu	<i>>)</i>				
Non oral noochemations		2024				20	22		
	Q1	Q2	Q2 YTD	Q1	Q2	Q2 YTD	Q3	Q4	FY 2023
ADJUSTED SEGMENT EBITDA									
Engineered Products:									
Segment earnings		\$ 101,247		\$ 84,27		6 \$ 157,351	\$ 101,610	\$ 118,464	
Other depreciation and amortization ¹	6,361	6,343	12,704	7,07		-	7,306	6,397	28,073
Adjusted segment EBITDA ²	110,330	107,590	217,920	91,34			108,916	124,861	405,498
Adjusted segment EBITDA margin ²	20.3 %	20.9 %	20.6 %	18.4	% 17.0 %	% 17.7 %	21.6 %	23.6 %	20.2 %
Clean Energy & Fueling:									
Segment earnings	\$ 69,675	\$ 87,536	\$ 157,211	\$ 73,60)5 \$ 83,616	6 \$ 157,221	\$ 92,483	\$ 78,900	\$ 328,604
Other depreciation and amortization ¹	7,921	7,627	15,548	7,04	16 7,541	1 14,587	7,686	7,844	30,117
Adjusted segment EBITDA ²	77,596	95,163	172,759	80,65	51 91,157	7 171,808	100,169	86,744	358,721
Adjusted segment EBITDA margin ²	17.4 %	20.6 %	19.0 %	18.7	% 20.7 %	6 19.7 %	21.5 %	19.3 %	20.1 %
Imaging & Identification:									
Segment earnings	\$ 69,959	\$ 75,786	\$ 145,745	\$ 68,3 ²	5 \$ 61,336	6 \$ 129,651	\$ 70,316	\$ 72,545	\$ 272,512
Other depreciation and amortization ¹	3,733	3,271	7,004	3,39	94 3,745	5 7,139	3,972	4,182	15,293
Adjusted segment EBITDA ²	73,692	79,057	152,749	71,70	09 65,081	1 136,790	74,288	76,727	287,805
Adjusted segment EBITDA margin ²	26.6 %	27.5 %	27.1 %	25.3	% 23.9 %	% 24.6 %	26.9 %	26.9 %	25.8 %
Pumps & Process Solutions:									
Segment earnings	\$ 118,737	\$ 137,217	\$ 255,954	\$ 115,24	4 \$ 129,337	7 \$ 244,581	\$ 117,907	\$ 121,917	\$ 484,405
Other depreciation and amortization ¹	12,139	12,637	24,776	10,93	39 11,609	22,548	12,052	11,744	46,344
Adjusted segment EBITDA ²	130,876	149,854	280,730	126,18	33 140,946	6 267,129	129,959	133,661	530,749
Adjusted segment EBITDA margin ²	28.1 %	31.4 %	29.8 %	30.5	% 30.3 %	% 30.4 %	30.1 %	30.0 %	30.2 %
Climate & Sustainability Technologies	:								
Segment earnings	\$ 50,759	\$ 79,127	\$ 129,886	\$ 73,77	′8 \$ 76,074	4 \$ 149,852	\$ 84,060	\$ 71,468	\$ 305,380
Other depreciation and amortization ¹	7,275	7,220	14,495	6,62	24 6,895	5 13,519	6,954	7,084	27,557
Adjusted segment EBITDA ²	58,034	86,347	144,381	80,40	02 82,969	9 163,371	91,014	78,552	332,937
Adjusted segment EBITDA margin ²	15.9 %	19.8 %	18.0 %	17.7	% 18.5 %	6 18.1 %	19.1 %	19.7 %	18.7 %
Total Segments:									
Total segment earnings ^{2, 3}	\$ 413,099	\$ 480,913	\$ 894,012	\$ 415,2 ⁻	7 \$ 423,439	9 \$ 838,656	\$ 466,376	\$ 463,294	\$1,768,326
Other depreciation and amortization ¹	37,429	37,098	74,527	35,07			37,970	37,251	147,384
Total Adjusted segment EBITDA ²	450,528	518,011	968,539	450,29			504,346	500,545	
Total Adjusted segment EBITDA margin ²	21.5 %		22.7 %	21.7			23.4 %		

¹ Other depreciation and amortization relates to property, plant, and equipment and intangibles, and excludes amounts related to purchase accounting expenses and restructuring and other costs.

² Refer to Non-GAAP Disclosures section for definition.

³ Refer to Quarterly Segment Information section for reconciliation of total segment earnings to net earnings.

DOVER CORPORATION QUARTERLY NET EARNINGS TO ADJUSTED SEGMENT EBITDA RECONCILIATION (NON-GAAP)

(unaudited)(in thousands)

Non-GAAP Reconciliations

		2024				2023	8		
	Q1	Q2	Q2 YTD	Q1	Q2	Q2 YTD	Q3	Q4	FY 2023
Net earnings	\$ 632,221 \$	281,822	\$ 914,043	\$ 228,574 \$	242,239	\$ 470,813 \$	289,753 \$	296,262	\$1,056,828
Provision for income taxes ¹	166,661	71,467	238,128	57,716	57,784	115,500	64,709	32,969	213,178
Earnings before provision for income taxes	798,882	353,289	1,152,171	286,290	300,023	586,313	354,462	329,231	1,270,006
Interest income	(4,757)	(4,080)	(8,837)	(2,091)	(2,653)	(4,744)	(3,808)	(4,944)	(13,496)
Interest expense	36,365	32,374	68,739	34,214	33,804	68,018	32,389	30,898	131,305
Corporate expense / other ²	42,317	41,380	83,697	40,072	33,922	73,994	30,686	45,913	150,593
Disposition costs ³	_	_	_	_	—	_	_	1,302	1,302
(Gain) loss on disposition ⁴	(529,943)	663	(529,280)	_	—	_	—	—	_
Restructuring and other costs ⁵	24,684	11,590	36,274	14,053	18,143	32,196	12,327	19,150	63,673
Purchase accounting expenses ⁶	45,551	45,697	91,248	42,679	40,200	82,879	40,320	41,744	164,943
Total segment earnings ⁷	413,099	480,913	894,012	415,217	423,439	838,656	466,376	463,294	1,768,326
Add: Other depreciation and amortization ⁸	37,429	37,098	74,527	35,073	37,090	72,163	37,970	37,251	147,384
Total adjusted segment EBITDA 7	\$ 450,528 \$	518,011	\$ 968,539	\$ 450,290 \$	460,529	\$ 910,819 \$	504,346 \$	500,545	\$1,915,710

¹ Q4 and FY 2023 include the net income tax benefit of internal reorganizations executed in 2023.

² Certain expenses are maintained at the corporate level and not allocated to the segments. These expenses include executive and functional compensation costs, non-service pension costs, non-operating insurance expenses, shared business services and digital overhead costs, deal-related expenses and various administrative expenses relating to the corporate headquarters.

³ Q4 and FY 2023 disposition costs relate to the sale of De-Sta-Co.

⁴ (Gain) loss on disposition due to the sale of De-Sta-Co in the Engineered Products segment.

⁵ Restructuring and other costs relate to actions taken for headcount reductions, facility consolidations and site closures, product line exits, and other asset charges.

⁶ Purchase accounting expenses are primarily comprised of amortization of acquired intangible assets.

⁷ Refer to Non-GAAP Disclosures section for definition.

⁸ Other depreciation and amortization relates to property, plant, and equipment and intangibles, and excludes amounts related to purchase accounting expenses and restructuring and other costs.

DOVER CORPORATION

REVENUE GROWTH FACTORS AND ADJUSTED EPS GUIDANCE RECONCILIATIONS (NON-GAAP)

(unaudited)(in thousands, except per share data*)

Non-GAAP Reconciliations

Revenue Growth Factors

	2024	4
	Q2	Q2 YTD
Organic		
Engineered Products	20.2 %	14.6 %
Clean Energy & Fueling	2.3 %	1.9 %
Imaging & Identification	6.9 %	2.6 %
Pumps & Process Solutions	(3.1)%	0.5 %
Climate & Sustainability Technologies	(2.3)%	(11.4)%
Total Organic	4.8 %	1.8 %
Acquisitions	2.1 %	2.1 %
Dispositions	(2.6)%	(1.3)%
Currency translation	(0.6)%	(0.4)%
Total*	3.7 %	2.2 %
* Totals may be impacted by rounding		

* Totals may be impacted by rounding.

	202	4
	Q2	Q2 YTD
Organic		
United States	11.4 %	6.3 %
Other Americas	17.6 %	5.9 %
Europe	(3.8)%	(2.2)%
Asia	(8.5)%	(6.8)%
Other	(27.8)%	(24.8)%
Total Organic	4.8 %	1.8 %
Acquisitions	2.1 %	2.1 %
Dispositions	(2.6)%	(1.3)%
Currency translation	(0.6)%	(0.4)%
Total*	3.7 %	2.2 %
* Totals may be impacted by rounding.		

Adjusted EPS Guidance Reconciliation

	Range	
2024 Guidance for Earnings per Share (GAAP)	\$10.80	\$10.95
Purchase accounting expenses, net	1.01	
Restructuring and other costs, net	0.24	
Gain on disposition, net	(3.00)	
2024 Guidance for Adjusted Earnings per Share (Non-GAAP)	\$9.05	\$9.20
* Per share data and totals may be impacted by rounding		

* Per share data and totals may be impacted by rounding.

DOVER CORPORATION QUARTERLY CASH FLOW AND FREE CASH FLOW (NON-GAAP)

(unaudited)(in thousands)

Quarterly Cash Flow

	2024			2023					
	Q1	Q2	Q2 YTD	Q1	Q2	Q2 YTD	Q3	Q4	FY 2023
Net Cash Flows Provided By (Us	ed In):								
Operating activities	\$ 166,593	\$ 203,662	\$ 370,255	\$ 241,284	\$ 195,254	\$ 436,538	\$ 383,457	\$ 516,350	\$1,336,345
Investing activities	429,851	28,165	458,016	(43,556)	(42,454)	(86,010)	(50,243)	(590,377)	(726,630)
Financing activities	(80,782)	(830,657)	(911,439)	(306,565)	(137,924)	(444,489)	(312,716)	189,149	(568,056)

Quarterly Free Cash Flow (Non-GAAP)

	2024			2023					
	Q1	Q2	Q2 YTD	Q1	Q2	Q2 YTD	Q3	Q4	FY 2023
Cash flow from operating activities ¹	\$ 166,593	\$ 203,662 \$	370,255	\$ 241,284 \$	195,254	\$ 436,538 \$	383,457 \$	516,350	\$1,336,345
Less: Capital expenditures	(44,475)	(40,872)	(85,347)	(48,375)	(40,079)	(88,454)	(43,128)	(61,010)	(192,592)
Free cash flow	\$ 122,118	\$ 162,790 \$	284,908	\$ 192,909 \$	155,175	\$ 348,084 \$	340,329 \$	455,340	\$1,143,753
					_	-	_		
Cash flow from operating activities as a percentage of revenue	8.0 %	9.3 %	8.7 %	11.6 %	9.3 %	10.4 %	17.8 %	24.5 %	15.8 %
Cash flow from operating activities as a percentage of adjusted net earnings	61.1 %	62.3 %	61.7 %	88.5 %	67.8 %	77.9 %	115.9 %	149.6 %	108.1 %
Free cash flow as a percentage of revenue	5.8 %	7.5 %	6.7 %	9.3 %	7.4 %	8.3 %	15.8 %	21.6 %	13.6 %
Free cash flow as a percentage of adjusted net earnings	44.8 %	49.8 %	47.5 %	70.7 %	53.9 %	62.1 %	102.9 %	132.0 %	92.5 %

¹ Q2 and Q2 YTD 2024 include income tax payments of \$56 million related to the gain on the disposition of De-Sta-Co. The remainder of the tax payments on the De-Sta-Co gain will be paid in quarterly installments throughout 2024.

DOVER CORPORATION PERFORMANCE MEASURES

(unaudited)(in thousands)

	2024			2023					
	Q1	Q2	Q2 YTD	Q1	Q2	Q2 YTD	Q3	Q4	FY 2023
BOOKINGS									
Engineered Products	\$ 541,982 \$	581,370	\$1,123,352	\$ 536,472	\$ 489,131	\$1,025,603	\$ 576,641	\$ 494,528	\$2,096,772
Clean Energy & Fueling	471,610	442,086	913,696	454,526	440,137	894,663	449,663	401,195	1,745,521
Imaging & Identification	278,433	288,641	567,074	290,712	262,092	552,804	271,113	297,312	1,121,229
Pumps & Process Solutions	473,632	461,426	935,058	464,297	394,317	858,614	363,111	455,390	1,677,115
Climate & Sustainability Technologies	453,086	406,269	859,355	371,643	310,911	682,554	340,474	325,625	1,348,653
Intersegment eliminations	(1,107)	(1,693)	(2,800)	(1,530)	(1,918)	(3,448)	(849)	(2,125)	(6,422)
Total consolidated bookings	\$2,217,636 \$	2,178,099	\$4,395,735	\$2,116,120	\$1,894,670	\$4,010,790	\$2,000,153	\$1,971,925	\$7,982,868

	2024		
Q2	2	Q2 YTD	
BOOKINGS GROWTH FACTORS			
Organic			
Engineered Products	29.3 %	14.5 %	
Clean Energy & Fueling	(1.6)%	— %	
Imaging & Identification	11.1 %	3.5 %	
Pumps & Process Solutions	10.5 %	2.3 %	
Climate & Sustainability Technologies	31.6 %	26.6 %	
Total Organic	16.1 %	9.2 %	
Acquisitions	2.1 %	2.0 %	
Dispositions	(2.7)%	(1.3)%	
Currency translation	(0.5)%	(0.3)%	
Total*	15.0 %	9.6 %	

* Totals may be impacted by rounding.

Non-GAAP Measures Definitions

In an effort to provide investors with additional information regarding our results as determined by GAAP, management also discloses non-GAAP information that management believes provides useful information to investors. Adjusted net earnings, adjusted diluted net earnings per share, total segment earnings, total segment earnings margin, adjusted segment EBITDA, adjusted segment EBITDA margin, free cash flow, free cash flow as a percentage of revenue, free cash flow as a percentage of adjusted net earnings, and organic revenue growth are not financial measures under GAAP and should not be considered as a substitute for net earnings, diluted net earnings per share, cash flows from operating activities, or revenue as determined in accordance with GAAP, and they may not be comparable to similarly titled measures reported by other companies.

Adjusted net earnings represents net earnings adjusted for the effect of purchase accounting expenses, restructuring and other costs/benefits, disposition costs and gain/loss on disposition. Purchase accounting expenses are primarily comprised of amortization of intangible assets. We exclude after-tax purchase accounting expenses because the amount and timing of such charges are significantly impacted by the timing, size, number and nature of the acquisitions the Company consummates. While we have a history of acquisition activity, our acquisitions do not happen in a predictive cycle. Exclusion of purchase accounting expenses facilitates more consistent comparisons of operating results over time. We believe it is important to understand that such intangible assets were recorded as part of purchase accounting and contribute to revenue generation. We exclude the other items because they occur for reasons that may be unrelated to the Company's commercial performance during the period and/or management believes they are not indicative of the Company's ongoing operating costs or gains in a given period.

Adjusted diluted net earnings per share or adjusted earnings per share represent diluted EPS adjusted for the effect of purchase accounting expenses, restructuring and other costs/benefits, disposition costs and gain/loss on disposition.

Total segment earnings is defined as the sum of earnings before purchase accounting expenses, restructuring and other costs/benefits, disposition costs, gain/loss on disposition, corporate expenses/other, interest expense, interest income and provision for income taxes for all segments. Total segment earnings margin is defined as total segment earnings divided by revenue.

Adjusted segment EBITDA is defined as segment earnings plus other depreciation and amortization expense, which relates to property, plant, and equipment and intangibles, and excludes amounts related to purchase accounting expenses and restructuring and other costs/benefits. Adjusted segment EBITDA margin is defined as adjusted segment EBITDA divided by revenue.

Management believes the non-GAAP measures above are useful to investors to better understand the Company's ongoing profitability as they will better reflect the Company's core operating results, offer more transparency and facilitate easier comparability to prior and future periods and to its peers.

Free cash flow represents net cash provided by operating activities minus capital expenditures. Free cash flow as a percentage of revenue equals free cash flow divided by revenue. Free cash flow as a percentage of adjusted net earnings equals free cash flow divided by adjusted net earnings. Management believes that free cash flow and free cash flow ratios are important measures of liquidity because they provide management and investors a measurement of cash generated from operations that is available for mandatory payment obligations and investment opportunities, such as funding acquisitions, paying dividends, repaying debt and repurchasing our common stock.

Management believes that reporting organic revenue growth, which excludes the impact of foreign currency exchange rates and the impact of acquisitions and dispositions, provides a useful comparison of our revenue and trends between periods. We do not provide a reconciliation of forward-looking organic revenue to the most directly comparable GAAP financial measure pursuant to the exception provided in Item 10(e)(1)(i)(B) of Regulation S-K because we are not able to provide a meaningful or accurate compilation of reconciling items. This is due to the inherent difficulty in accurately forecasting the timing and amounts of the items that would be excluded from the most directly comparable GAAP financial measure or are out of our control. For the same reasons, we are unable to address the probable significance of unavailable information which may be material.

Performance Measures Definitions

Bookings represent total orders received from customers in the current reporting period and exclude de-bookings related to orders received in prior periods, if any. This metric is an important measure of performance and an indicator of order trends.

Organic bookings represent bookings excluding the impact of foreign currency exchange rates and the impact of acquisitions and dispositions. This metric is an important measure of performance and an indicator of revenue order trends.

We use the above operational metrics in monitoring the performance of the business. We believe the operational metrics are useful to investors and other users of our financial information in assessing the performance of our segments.